



# Introducing the iProcureNet Toolbox

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## Welcome









## What is the Toolbox about?

Practical **framework** & **tools** supporting the European Network+Community of **public security procurement agencies** and departments in sharing:

- (1) Technical needs/knowledge/legal matters/ logistics processes/ obstacles
- (2) The identification of instruments in addition to PCP and PPI, to become more active in buying innovative security services, goods and solutions







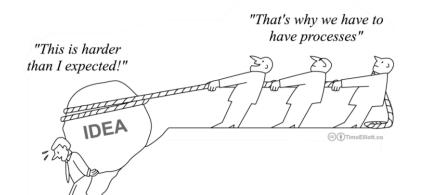


## What will the Toolbox include?

- Methodology, guidelines and knowledge base to procure jointly in the security sector
- ✓ Guides and information on legal, practical and financial issues that need to be taken in account
- ✓ Foundation for setting up a group of countries which, using the Toolbox, will be ready to procure after founding a common ground basis – the European Buyers Group







## The structure of the Toolbox a passive approach

## WHY CROSS BORDER PUBLIC PROCUREMENT?

Role & benefits
CBJPP in practice
Methods & tools overview
Relevant policy and regulation

### WHY INNOVATION PROCUREMENT?

Where IP can make impact Innovation procurement in practice Methods & tools

## JOINT CROSS-BORDER PUBLIC PROCUREMENT: COTS & INNOVATION

Opportunities-Challenges
Organisational aspects
Recommendations
Financial tools





## The structure of the Toolbox a passive approach (cont.)

## HOW TO: GUIDES TO JOINT CROSS-BORDER

This is when we will involve Procurement so they can do the boring stuff for us...

Orientation
Online training resources
Methods & tools
Case studies

## ASSESSMENT FRAMEWORK

Targets & action planning
Self-assessment
Monitoring
Reassessment

#### **ETHICS**

**Principles** 

Code of Ethics

#### Toolbox

### A dynamic approach



### WHO DO YOU REPRESENT?

- · Civil society
- Private sector
- Public sector



#### TYPE OF CONTRACT

- Services
- Supplies
- · Public works



#### YOUR ROLE?

- Procurer
- Supplier
- Academic



#### PRODUCT? SERVICE?

- · COTS
- R&D
- Other



### TYPE OF PROCEDURE?

- · Pre-Commercial Procurement
- Public Procurement of Innovation
- Competitive dialogue
- Framework agreement
- Other







### We aim to provide users

- Understanding public procurement as a strategic tool to deliver better outcomes & solutions for the specif chalenges and unmet needs of the security sector
- Specific Joint Procurement role & benefits for the security sector
- Proposals of how JCB & Innovation procurement can be applied in specific security sector
- how challenges and features of JP and IP approaches in security can be addressed
- Practical advice on how to initiate and manage JP and IP procurements



**Toolbox** 



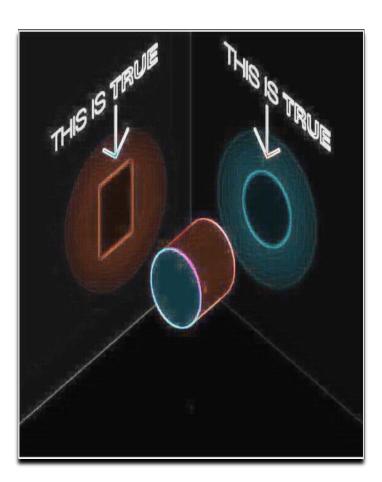




"All models are approximations.

Essentially, all models are wrong but some of them are useful."

George Box Statistician (1921-2013)











## Thank you!

Comments & suggestions are welcome

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