

# Introduction

**David Rios-Morentin**  
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# Innovation and Industry for Security

The road to Innovation uptake and the role of procurement

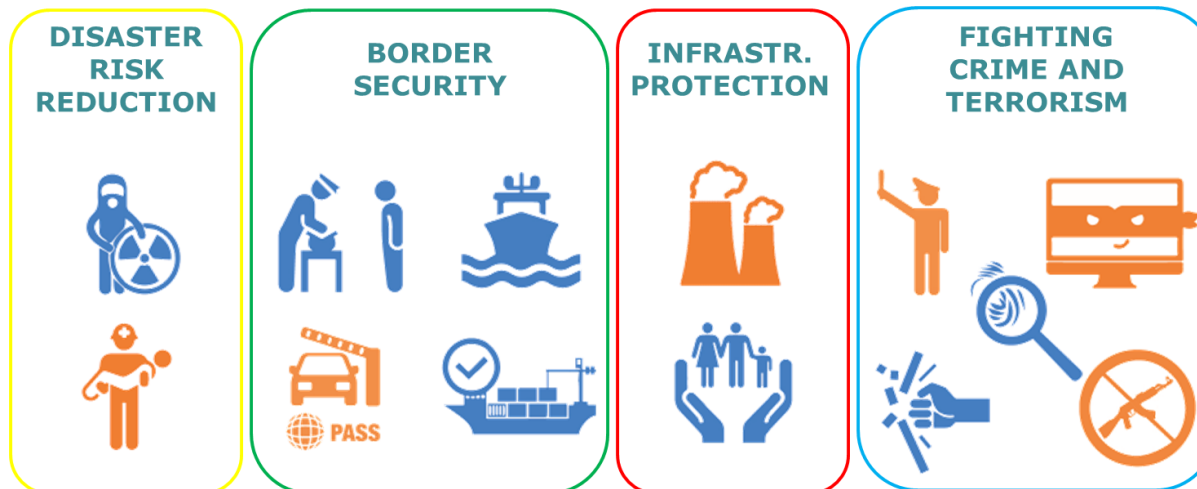
1st iProcureNet Advanced Security Procurement Conference

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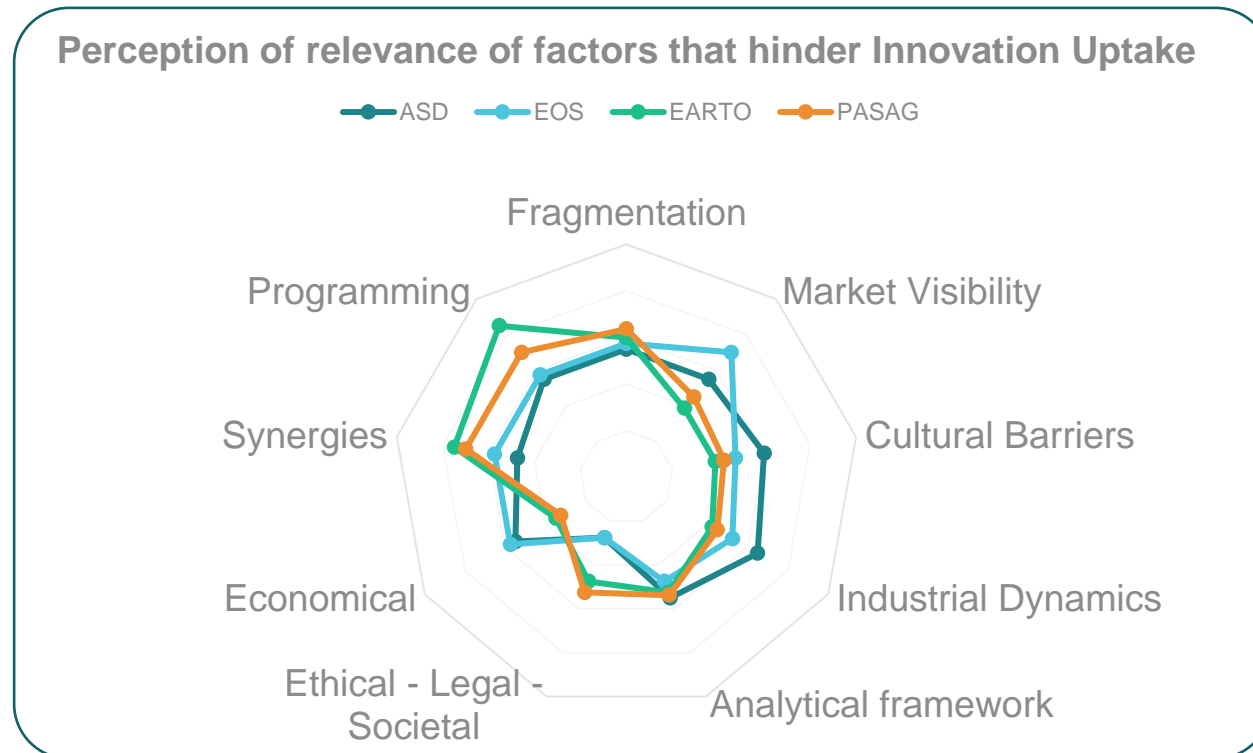
# A new policy context

- **Policy priorities of the Commission, 6 headline ambitions:**
  - Including “An economy that works for people”, “A Europe fit for the digital age”, “Protecting European way of life”, “A stronger Europe in the world”
  - Role of innovative technologies / Importance of ensuring protection of citizens
- **Security priorities of the Commission:**
  - Strategic priority – A strong European Security Ecosystem
  - EU research, innovation and technological development for security as key enabler



# A more impactful Security R&I investment

- **EU investment for the development of capabilities in support to Policy priorities**
  - Innovation can be decisive: modernisation / effectiveness / efficiency
  - Uptake of innovation remains a challenge



# Road to Innovation Uptake

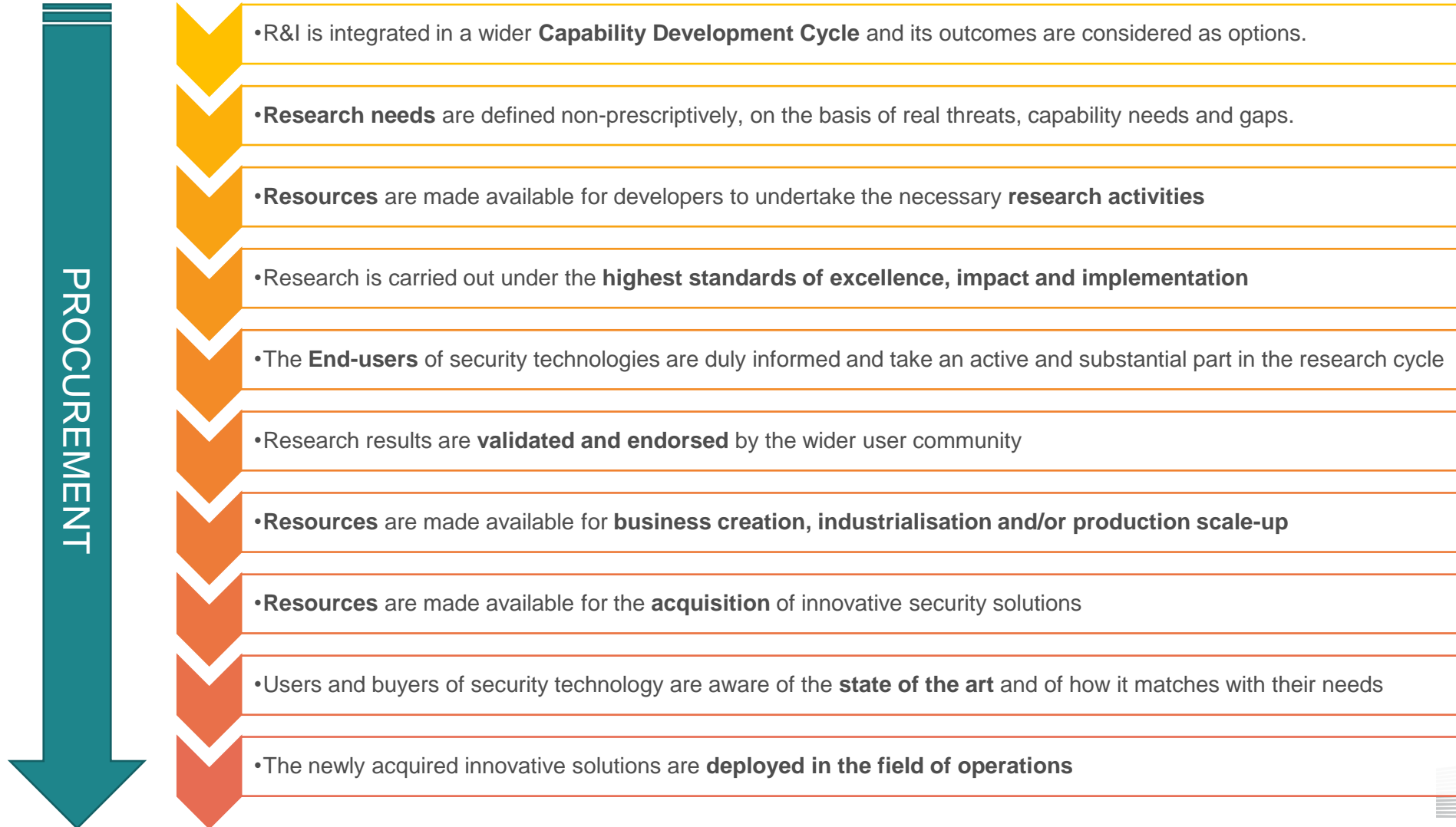


•Users and buyers of security technology are aware of the **state of the art** and of how it matches with their needs



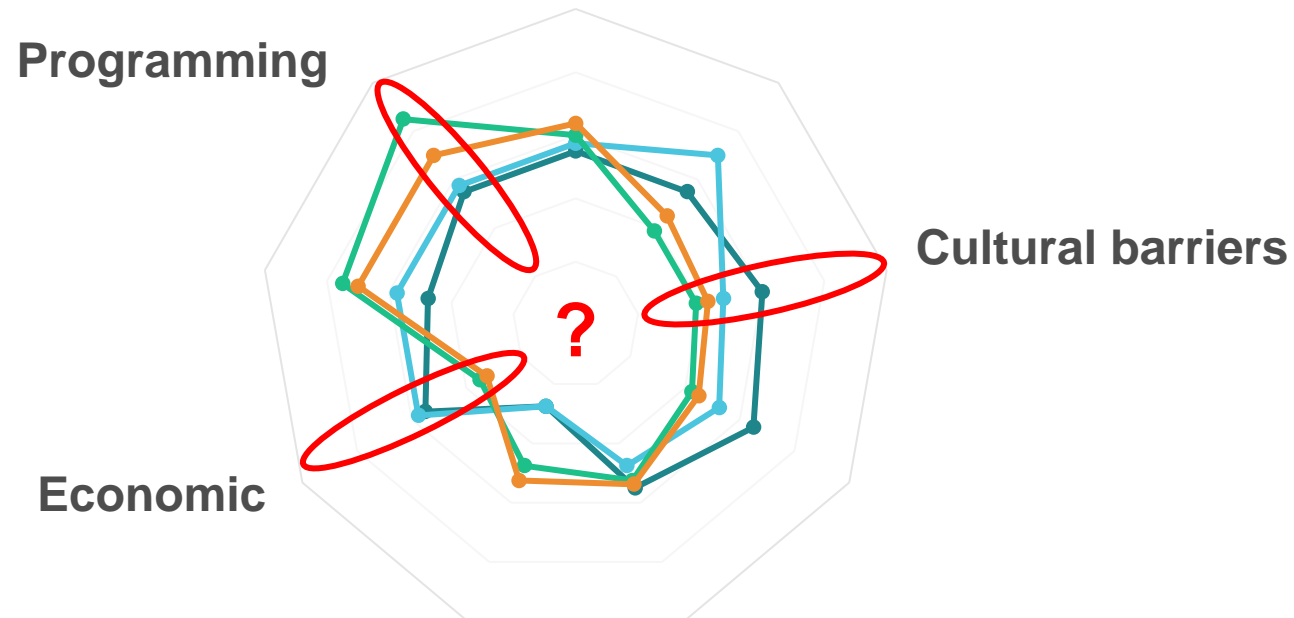
•The newly acquired innovative solutions are **deployed in the field of operations**

# Road to Innovation Uptake



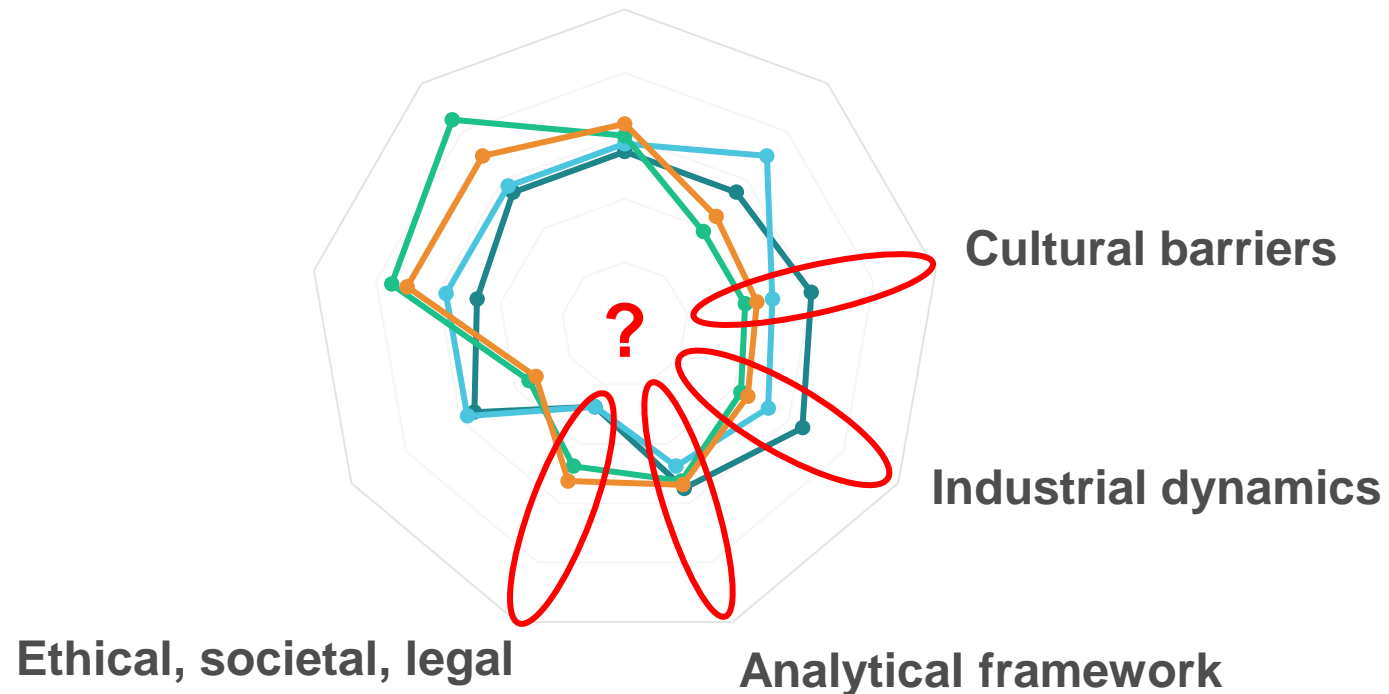
# Road to Innovation Uptake

- 1 •R&I is integrated in a wider Capability Development Plan and its outcomes are considered as options.
- 2 •Research needs are defined non-prescriptively, on the basis of real threats, capability needs and gaps.
- 3 •Resources are made available for developers to undertake the necessary research activities



# Road to Innovation Uptake

- 4 •Research is carried out under the highest standards of excellence, impact and implementation
- 5 •The End-users of security technologies are duly informed and take an active and substantial part in the research cycle
- 6 •Research results are validated and endorsed by the wider user community





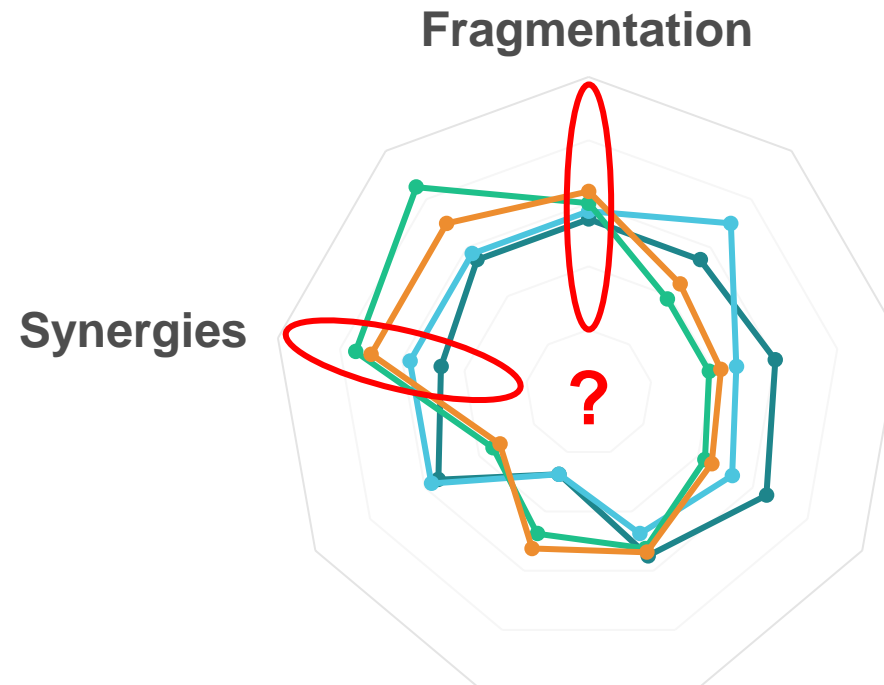
# Road to Innovation Uptake

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•Resources are made available for business creation, industrialisation and/or production scale-up

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•Resources are made available for the acquisition of innovative security solutions



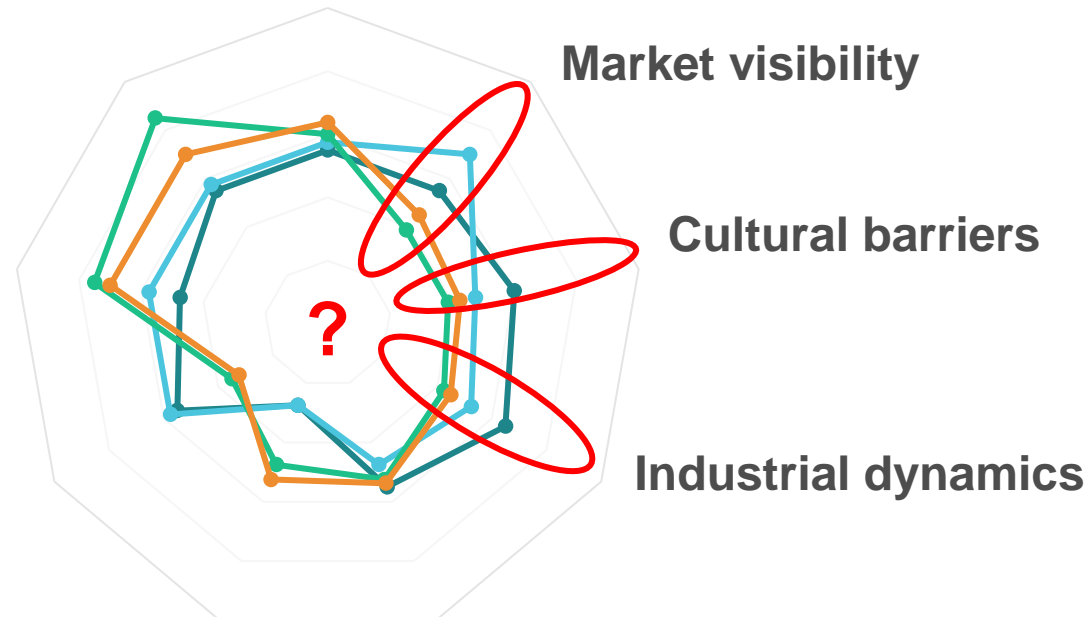
# Road to Innovation Uptake

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•Users and buyers of security technology are aware of the state of the art and of how it matches with their needs

10

•The newly acquired innovative solutions are deployed in the field of operations



# Networks of Practitioners

- Objective: To generate knowledge required to foster the uptake of Innovation
- 15 Networks of Practitioners:
  - Addressing security challenges: e.g. law enforcement, forest fires, customs, Hybrid threats
  - Addressing EU regions: e.g. Mediterranean and Black sea, Arctic region, Danube region
  - Cross cutting: standardisation, training and testing, **public procurement**

# Ongoing Networks of Practitioners

Acronym	Name	CORDIS	Project website
<b>eNotice</b>	European Network of CBRNE Training Centres	<a href="#">Link</a>	<a href="https://www.h2020-enotice.eu/">https://www.h2020-enotice.eu/</a>
<b>Fire-IN</b>	Fire and rescue Innovation Network	<a href="#">Link</a>	<a href="https://fire-in.eu/">https://fire-in.eu/</a>
<b>DARENET</b>	DAnube river region Resillience Exchange network	<a href="#">Link</a>	<a href="http://www.darenetproject.eu/">www.darenetproject.eu/</a>
<b>ILEANET</b>	Innovation by Law Enforcement Agencies networking	<a href="#">Link</a>	<a href="https://www.ileanet.eu/">https://www.ileanet.eu/</a>
<b>I-LEAD</b>	Innovation - Law Enforcement Agencies Dialogue	<a href="#">Link</a>	<a href="https://i-lead.eu/">https://i-lead.eu/</a>
<b>ARCSAR</b>	Arctic and North Atlantic Security and Emergency Preparedness Network	<a href="#">Link</a>	<a href="https://arcsar.eu/">https://arcsar.eu/</a>
<b>EXERTER</b>	Security of Explosives pan-European Specialists Network	<a href="#">Link</a>	<a href="http://www.exerter-h2020.eu">www.exerter-h2020.eu</a>
<b>MEDEA</b>	Mediterranean practitioners' network capacity building for effective response to emerging security challenges	<a href="#">Link</a>	<a href="https://www.medea-project.eu/">https://www.medea-project.eu/</a>
<b>NO-FEAR</b>	Network Of practitioners For Emergency medicAl systems and cRitical care	<a href="#">Link</a>	<a href="http://no-fearproject.eu/">http://no-fearproject.eu/</a>
<b>PEN-CP</b>	Pan-European Network of Customs Practitioners	<a href="#">Link</a>	<a href="https://www.pen-cp.net/">https://www.pen-cp.net/</a>
<b>INCLUDING</b>	Innovative Cluster for Radiological and Nuclear Emergencies	<a href="#">Link</a>	<a href="https://including-cluster.eu/">https://including-cluster.eu/</a>
<b>EU-HYBNET</b>	Empowering a Pan-European Network to Counter Hybrid Threats	<a href="#">Link</a>	<a href="https://euhybnet.eu/">https://euhybnet.eu/</a>
<b>iProcureNet</b>	European Procurer Networking for security research services	<a href="#">Link</a>	<a href="https://www.iprocurenet.eu/">https://www.iprocurenet.eu/</a>

# iProcureNet

**Procurement agencies** or departments, active at budgeting and implementing the acquisition of security solutions at European, national, regional or local level get together to: 1) **share** investment plans, 2) **compare** procurement techniques and rules, and 3) **plan** for common procurements of **research services as well as of innovative, off-the-shelf products**.

- Knowledge at the service of public buyers and policy-makers to foster the uptake of innovation by contributing to the:
  - **Political buy-in** and the willingness to change public procurement cultures;
  - **Understanding** of where existing procurement spend goes vs. what are the future needs;
  - Proliferation of **innovation-friendly** public procurement strategies or approaches in the field of civil security;
  - **Actionable evidence** on the feasibility and relevance of those strategies, notably when these are implemented jointly by several EU authorities;
  - **Alignment of EU-funded R&I** programming and results with real and tangible procurement opportunities in the field of security

# Thank you



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