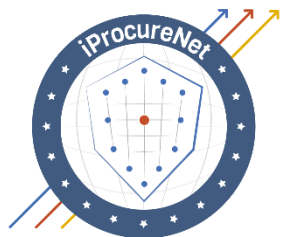


# THE IPROCURENET TOOLBOX

RELEASE 1



Innovation by developing a European Procurer  
Networking for security research services



**Filomena  
Vieira**

PJ's PP Legal  
Expert



/filomena-vieira

# THE FOUR IPROCURENET OUTPUTS

## iProcureNet Toolbox

A methodology, guidelines and a knowledge base of procurement practices in Europe

## Network+Community

Institutions and individuals involved in security procurement

## Trainings, Workshops & Conferences

Networking, dissemination, peer learning and capacity building

## Established Buyers Groups

Countries which have found common ground and are ready to procure together

# THE TOOLBOX IN A NUTSHELL

The iProcureNet Toolbox aims to **enable** the procurers, suppliers and other key stakeholders of security procurement, to **understand** the process they need to go through, in order to **find** common ground for future JCBPP

# WHAT WE AIM TO PROVIDE USERS WITH



Understanding PP as a **strategic tool** to deliver **better outcomes & solutions** for specific **challenges & unmet needs**



Proposals of **how** JCB & Innovation procurement can be **applied** in specific **security sector**



**Practical advice** on how to **initiate** and **manage** JP and IP procurements



Specific **Joint Procurement role** & **benefits** for the **security sector**



How **challenges** and **features** of JP and IP **approaches** in security can be addressed

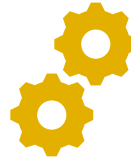
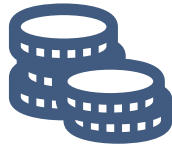
# TOOLBOX FINAL PURPOSES

**The Toolbox intends to:**

- **Guide** the users through an easy way to understand the benefits and the **framework of cross-border COTS & innovation procurement**
- **Incentive** the use of **innovation procedures**, expressing its importance as instruments to accomplish **unmet needs** and **public policies**.

**The Toolbox is now open to European procurers as an ongoing tool until its final release in 2024**

# CHALLENGES TO JOINT PROCUREMENT



## LEGAL CHALLENGES

Different **regulatory standards**

Different **implementation of European directives**

## ECONOMIC CHALLENGES

Unease of **suppliers** towards joint procurement due to **lack of experience** and **lower prices**

## TECHNICAL CHALLENGES

Different **technical standards**

## PRACTICAL CHALLENGES

Different **national priorities**

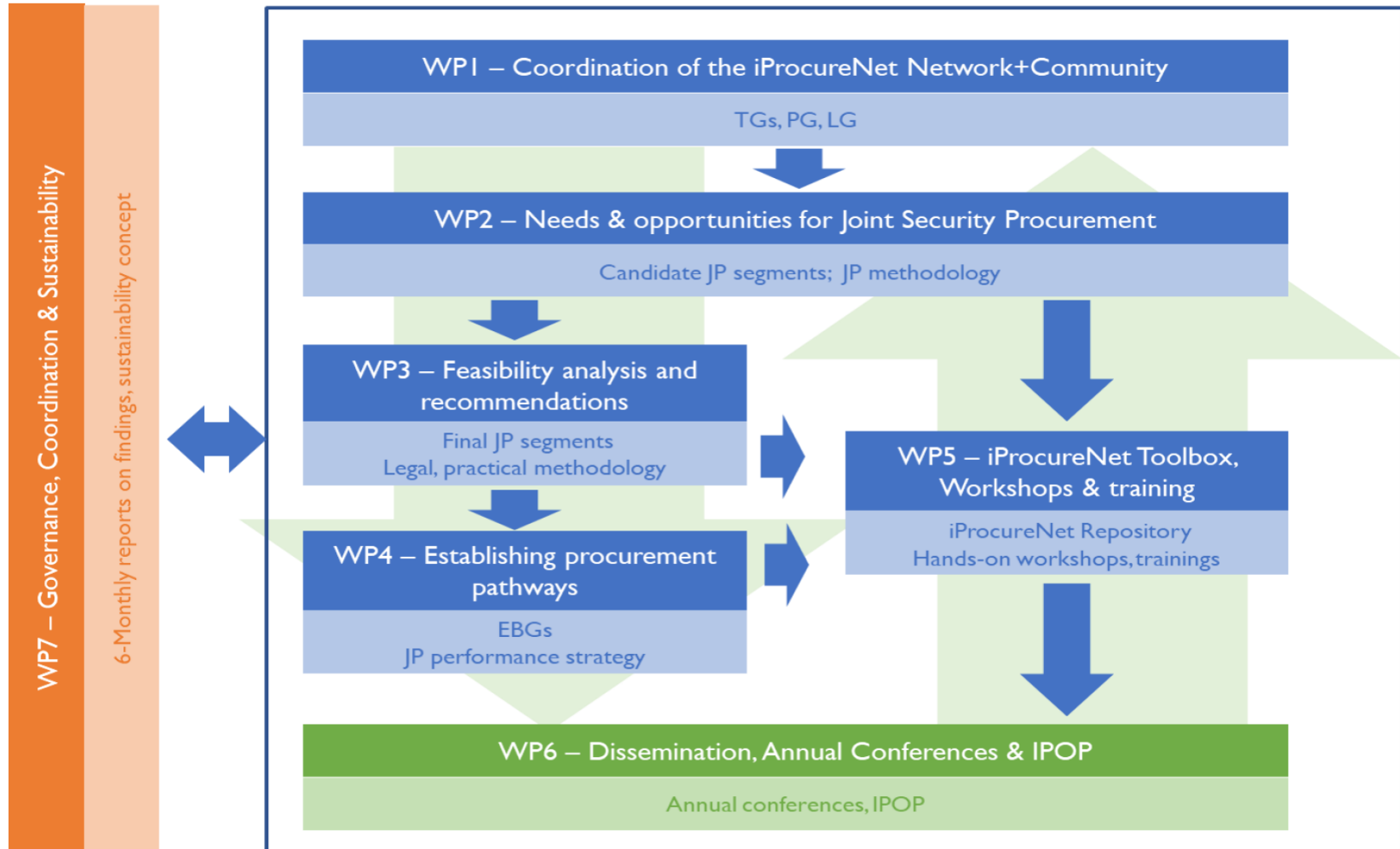
**Lack of knowledge** on other countries' practices and investment needs

## AWARENESS & INFORMATION

**Difficult access to innovation alongside daily duties**

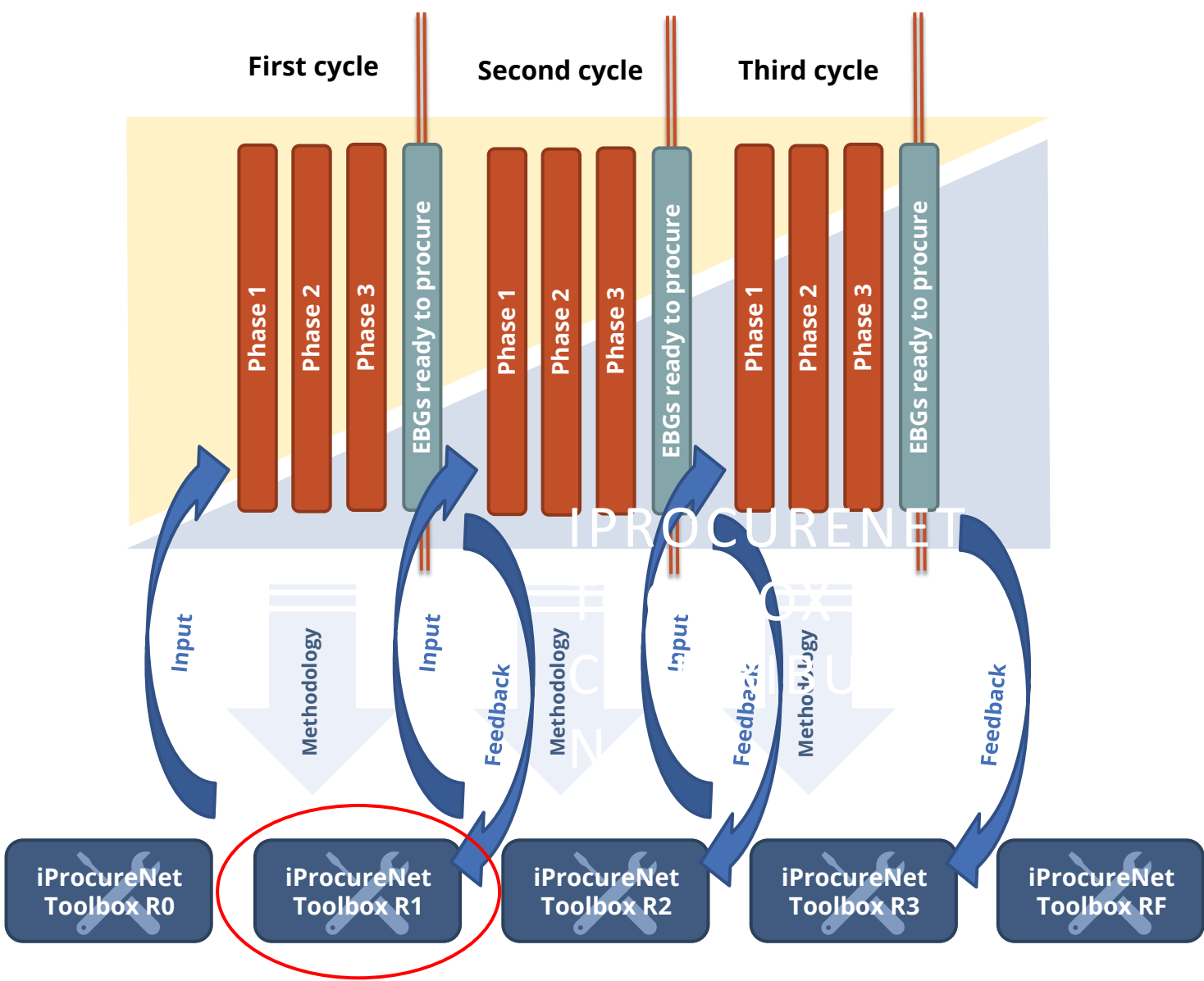
**Lack of awareness** of existing solutions and of joint procurement

# THE TOOLBOX BACKGROUND WORK



AN OPERATIONAL MODE IN 3 CYCLES

WHERE WE ARE TODAY







**Methodology, guidelines and knowledge base to procure jointly in the security sector**



**A methodological framework for the Joint Procurement of COTS products and innovative solutions**



**Foundation for setting up a group of countries which, using the Toolbox, will be ready to procure after founding a common ground basis – the European Buyers Group**



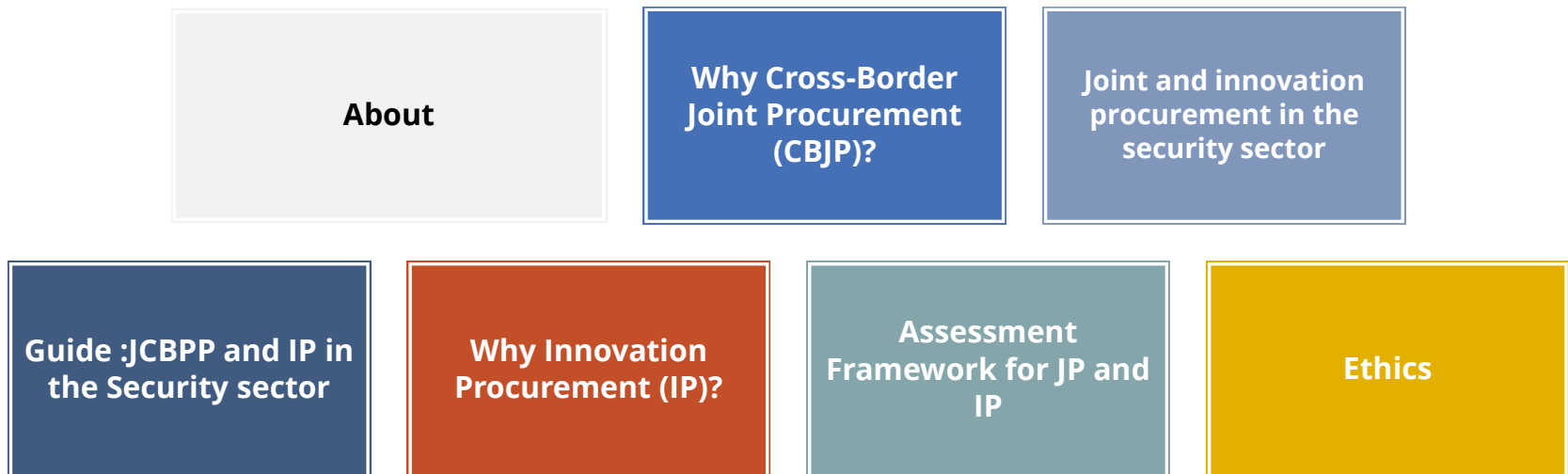
**Appropriate dissemination of results, trainings and recommendations**

**WHAT DOES  
THE  
TOOLBOX  
INCLUDE?**

# THE TOOLBOX MAIN STRUCTURE

**There are 2 approaches:**

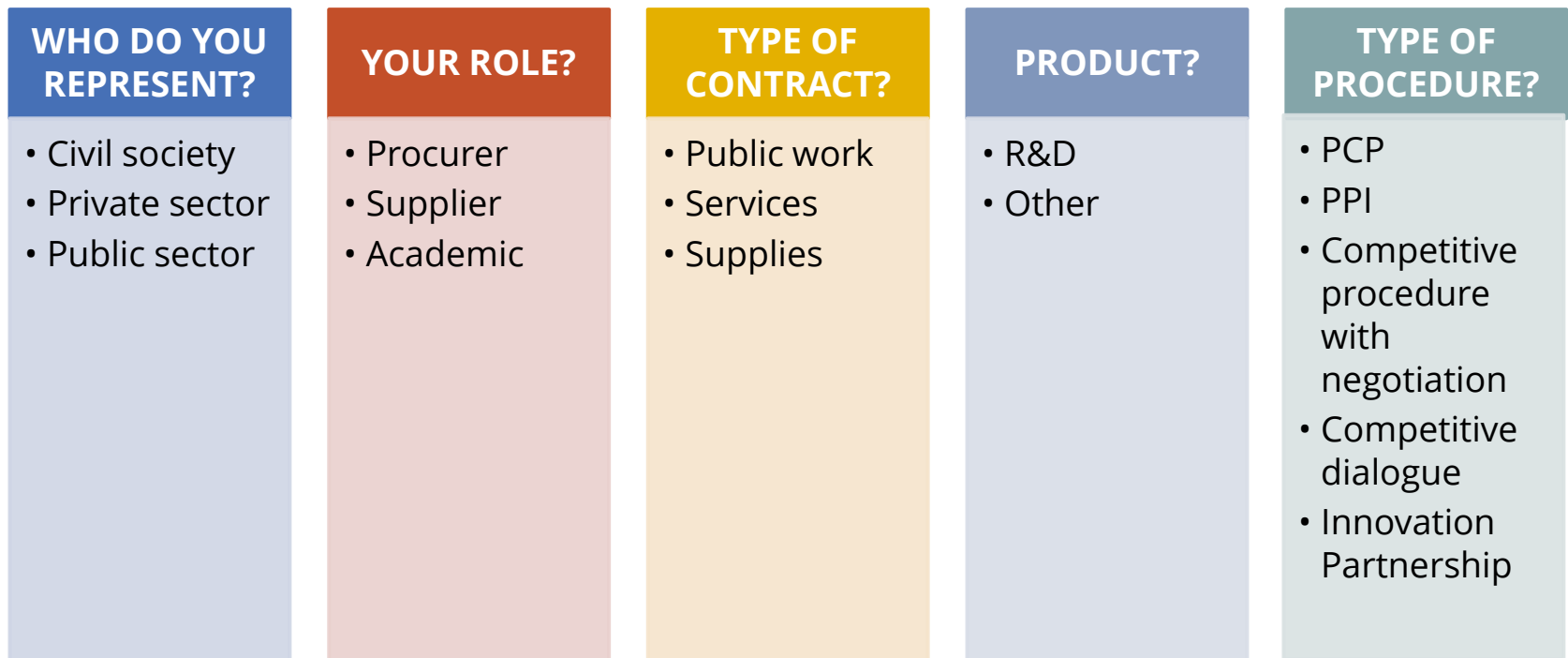
(i) a more passive one  
*With suggested topics*



# THE TOOLBOX MAIN STRUCTURE

## (ii) a more dynamic one

*With a Search and Filter Content*



**Cross-border security procurement** has the potential to become a **catalyst for innovation**. iProcureNet will contribute to overcome the current obstacles in its way.



# IPROCURENET LIVE DEMO

LIVE DEMO



# SLIDO CALL-TO-ACTION

LIVE DEMO

THANK YOU!  
[www.iprocuren.net](http://www.iprocuren.net)

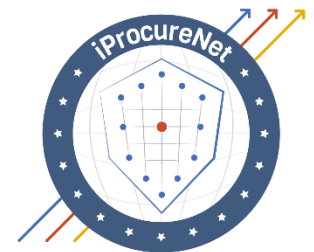


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