



Responsible AI



ALL SPEND, ALL SUPPLIERS, NO COMPROMISES

Ivalua In A Nutshell



 <p>~ 900 Employees</p>	 <p>Founded in 2000</p>	 <p>~400 Customers</p>	<p>Recognized Leader in:</p> <ul style="list-style-type: none">• Supplier Value Mgmt.• Source-to-Contract• Procure-to-Pay• Supplier Risk & Performance Mgmt. <p>Gartner FORRESTER</p>														
 <p>Serve Customers in 70+ Countries</p>	 <p>17 Offices Globally</p>	<p>1st customer</p> <p>Still with Ivalua</p>															
 <p>Majority Mgmt. Owned</p>	 <p>Financially Strong 0 Debt, Profitable</p>	 <p>2023 Rev \$180M+</p>		<table border="0"><tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Supplier Risk & Perf</td><td>Sourcing</td><td>Contract Mgmt.</td><td>eProcurement</td><td>Invoicing</td><td>Payments</td><td>Spend Analysis</td></tr></table> <p>1 Unified Platform For Source-to-Pay</p>								Supplier Risk & Perf	Sourcing	Contract Mgmt.	eProcurement	Invoicing	Payments
																	
Supplier Risk & Perf	Sourcing	Contract Mgmt.	eProcurement	Invoicing	Payments	Spend Analysis											

Culture Counts – People & Technology You Can Depend On



Founder-led / Management-owned

↗ Profitable, Responsible Growth

GAAP Profitable
Cash Flow Positive

\$0
Debt

Rapid
Organic Growth

Guided by Our Core Values

- Customer Centric
- Results Oriented
- Collaboration
- Integrity
- Care For & Grow People

Why it Matters

No surprises - You get what you see

Direct executive relationships

Long-term stability

Rapid, accelerating innovation

A True “Backbone” for Strategic Procurement



**RAPID, BROAD VALUE
TODAY**

The image shows a blurred, high-speed view of a modern transit system, possibly a subway or train, with blue and white lights and tracks receding into the distance.

Unified platform simplifies procurement:

- Transparency: Accurate, accessible insights
- Efficiency: 99%+ S2P automation
- Speed: Rapid user & supplier adoption
- Collaboration: Improved relationships & results

Best-of-breed capabilities



**FUTURE-PROOF FOR
TOMORROW**

The image shows two hands shaking in a firm grip, symbolizing agreement or partnership. The background is a blurred cityscape at sunset or sunrise, with warm orange and red tones.

Support for all spend and S2P processes

No-code / low-code agility

- Simple, self-service configurability
- Support unique or evolving requirements
- Enable business innovation

95-99% Customer Fidelity for >20 Years

AI Strategy

Embed AI into core Ivalua Platform for Multiple Use Cases Across S2P



Improve decision making for all users by providing actionable insights.

Automate more tasks to free capacity for strategic efforts.

Enable a new and different way to engage and interact with solutions.

Engagement Layer



Supplier Risk & Performance



Sourcing



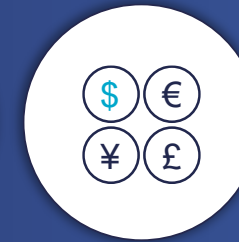
Contract Management



eProcurement



Invoicing



Payments



Spend Analysis

Intelligence Layer



Machine Learning



Natural Language Understanding



Deep Learning



Generative AI & LLMs

Data Layer

Supplier Info, Risk, Perf, Master Data

Sourcing Projects, BOM & Outcomes

Contract Data, Clauses, Terms

Catalog, Forecasts, Orders, Receiving

Invoice, Payment, Discount Data

Spend Data, KPIs, Metrics

Unified Data Foundation

Ivalua AI Capabilities



Intelligent Virtual Assistant

Supercharge Procurement
Safely with Generative AI



AI Powered Invoice Hub

Capturing Invoice Data



AI Powered Contract Capture

Clause Segmentation,
Classification, Key Term &
Obligation Extraction

What is Different About IVA Gen AI?



Simple

- Embedded and accessible across S2P
- Rich use experience (chat & application)
- Fast growing library of prebuilt use cases

Smart

- Leverage internal knowledge + internet data
- Optimal processing of user request & response



Adaptable

- Freedom to build your own Gen AI use cases
- No code configuration
- Bring your own LLM

Secure

Highest data privacy standards, data **NOT**:

- **Stored** outside of Ivalua
- **Shared** with other customers or 3rd parties
- **Used** to train 3rd party LLMs

IVA Generative AI Add-Ons



Add-**+**n

Downloadable capabilities built by Ivalua and its partners.

Configurations, Connectors, Generative AI, Reports / Analysis, Templates, Workflows and More...

Mass Communication Assistant

Instant content for mass email communications to users / suppliers.



Guided Supplier Creation

Assistance creating suppliers and gathering supplier



Improvement Plan Assistant

Suggest appropriate actions, tactics, and KPIs for an improvement plan



Category Intelligence Assistant

Instant category research with impact assessment and recommended actions.



RFX Proofreader

Help flushing out steps, timing, requirements, objectives, etc from draft descriptions.



Legal Assistant

Expand upon clauses or write new clauses in your language.



Contract Summary

Instant contract summary creation in any language



Empowering the World's Most Admired Brands

Manufacturing												
Oil, Gas & Energy												
Financial Services												
Retail & Food												
Healthcare												
Telecommunications												
Real Estate & Construction												
Public Sector												



ALL Spend
ALL Suppliers
NO Compromises

Dimitri Rodrigues
Account Executive
dro@ivalua.com
+33 (0) 6 51 24 15 31