



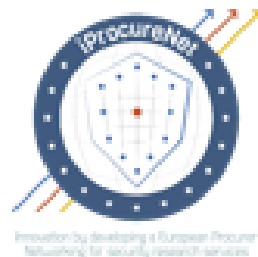
# ANNUAL CONFERENCE

26 – 27 MARCH 2024

PARIS - FRANCE

EUROPEAN  
PROCURERS  
NETWORK FOR  
SECURITY  
RESEARCH  
SERVICES

ZOIA ANSARIMEHR  
MININT



## INTRODUCTION

# IProcureNET

- Project started 1 May 2019
- Coordinated by the  
**French Ministry of Interior (MININT)**
- **14 partners** from 11 European countries

### **Unmet need:**

ensuring the uptake of outputs of EU funded security research projects

### **Potential solution:**

public procurement can be a catalyst for the uptake of innovative solutions.

**>> creating a network of practitioners and organisations** centred on the procurement of security solutions.

# The 14 organisations that went on board IProcureNET adventure in 2019



Politsei- ja Piirivalveamet



## Estonian experts help create an international joint procurement network

2019-09-10 TBT Staff



In May this year, a network of procurement practitioners in the field of security was established in the course of **iProcureNet project**. The European Commission-funded network aims to create conditions for and facilitate cross-border joint procurement of internal security products and services. Estonia is represented in the network by the Police and Border Guard Board and the University of Tartu as the only academic partner.

The network will make it possible for public agencies of different countries to carry out cross-border joint procurement. To this end, 15 partners from 11 European countries, incl. Estonia, Bulgaria, Spain, Cyprus, Lithuania, Portugal, France, Romania, Slovakia, Hungary and the United Kingdom, have joined forces. The work will involve contracting authorities, legal and innovation experts, researchers and end users.

The new network will have several advantages. According to Marine Thevenin, representative of the French Ministry of Interior, the joint procurement of security solutions will optimise costs and create a common European market in the field of security.

Internal security procurements are specific and complex by nature. For example, they may include orders of body armour, bomb detection robots or other specific technical equipment, none of which are regular consumer goods. "On the other hand, countries have very similar needs and, for instance, the Finnish and Estonian Police could perfectly procure security



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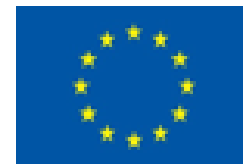
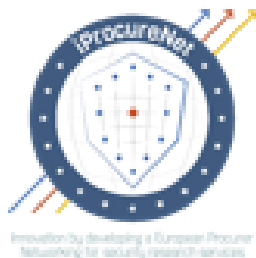


Stiga RM enters into cooperation with

IProcureNET  
Kick off  
meeting in  
Paris  
May 2019

# WP1

## Coordination of the iProcureNet Network+Community



*Within 3 months after the launch of the project :*

## 1. The CHARTER



The Charter lays out the decision-making process to invite new members to the project

## 2. The IPOP Platform



The IPOP is the platform available to members of the project for exchanging information

*The structure of the project was already set up :*

**7 Work Packages**



**9 National Contact Points**



*And later on Topical Groups were created :*

**6 Topical Groups**



# NATIONAL CONTACT POINTS





## TOPICAL GROUPS

The 6 topical groups in the project are:

- Procurers Group
- Legal Advisors Group
- Ethics Group
- Disaster Resilient Societies Group
- Border and external security Group
- Suppliers and innovation

# TOPICAL GROUPS' LEADERS



**Jorge Garzon**  
Ethics, Sustainability & Policy



**Jozef Kubinec**  
Suppliers & Innovators



**Norma Dauvin**  
Procurement

# TOPICAL GROUPS' LEADERS



**Mari Ann Simovart**  
Laws & Regulations



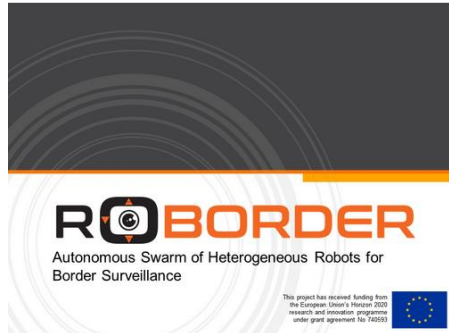
**Martin Kostolny**  
Disaster Resilient Societies



**Hannes Jarvine**  
Border & External Security

Some of the many  
achievements during  
the project

# Examples of H2020 projects approached by IProcureNET



https://ppbw.pl/en/pphs-has-participated-in-the-1st-iProcurenet-advanced-security-procurement-conference/ | Rechercher

**Polish Platform**  
For Homeland Security

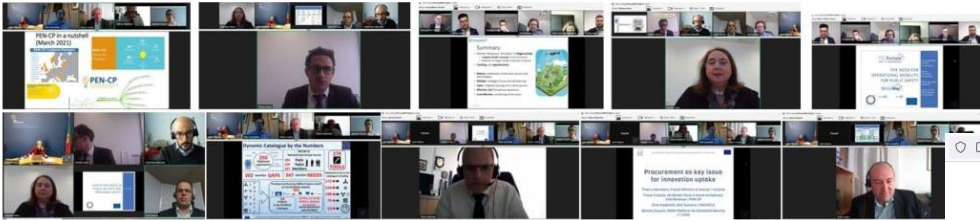
HOME ABOUT PPHS PROJECTS TRAININGS AND AUDITS EVENTS PUBLICATIONS CONTACT

18.03.2021 | News

**The online 1st iProcureNet Advanced Security Procurement Conference was held on 9-10 March 2021. The main subject of the event was identifying and anticipating unmet needs of Law Enforcement Agencies in the area of innovation and procurement.**

The iProcureNet Advanced Security Procurement Conference has highlighted the importance of procurement in facing the challenges of an uncertain future and ensuring resilience through innovation. 2-days long meeting was attended by European specialists experienced in topics related to an event's main theme. One of them was **Bartosz Kozuch, the Project Manager in PPHS, who on behalf of the I-LEAD project**, has participated in the Expert roundtable entitled **"Procurement as key issue for innovation uptake"**

A meeting was organised in collaboration with the following European Projects: **BroadWay, ENCIRCLE, FOLDOUT, I-LEAD, ILEAnet, PEN-CP and SPARTA**. The main organiser was the iProcureNet project financed under the Horizon 2020 Programme. More information including a detailed agenda and presentations **can be found here**.



**iProcureNet 2021 Advanced Security Procurement Conference**  
**"Identifying and anticipating unmet needs"**

https://www.broadway-info.eu/broadway-presented-at-the-iProcurenet-advanced-security-procurement-conference/ | Rechercher



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## 1st iProcureNet Advanced Security Procurement Conference

### 9-10 March 2021

#### BroadWay presented at the iProcureNet Advanced Security Procurement Conference

March 10, 2021 | admin

On 10 March 2021, Marie-Christine Bonnamour (PSCE) presented the BroadWay project in a presentation titled "The Need for Operational Mobility for Public Safety" The topic of the conference was "Identifying and anticipating unmet needs".

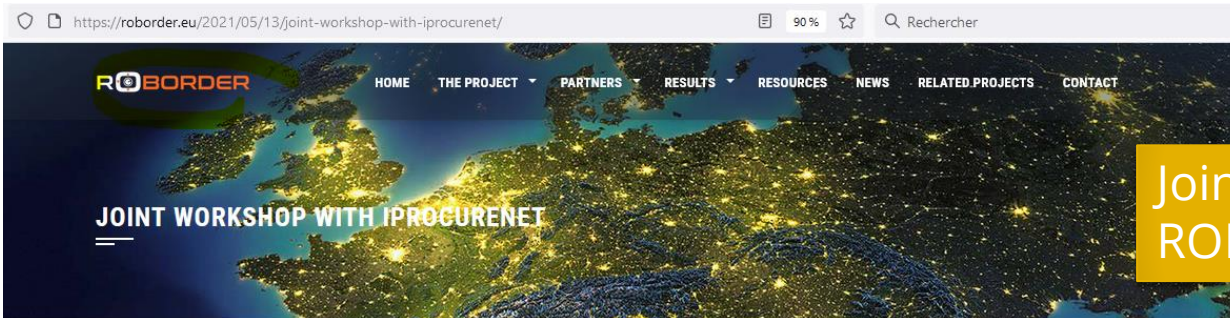
#### About the conference

Innovation and procurement are not goals in itself. They are a response to unmet needs, that need to be identified and anticipated in collaboration with prescribers and end-users.

The iProcureNet Advanced Security Procurement Conference highlights the importance of procurement in facing the challenges of an uncertain future and ensuring resilience through innovation. The event is taking place online over two afternoons (14h30-16h30/17h) on Tuesday 9 March and Wednesday 10 March.

*iProcureNET's first Annual Conference in March 2021 was an online event*

They talked about  
IProcureNET  
project...



May 13, 2021 Comment Closed



We are delighted about our contribution to the iProcureNet workshop on Tuesday, 11/05/2021. iProcureNet procurers, prescribers, legal advisors and other key stakeholders of security procurement, to share procurement pathways for innovation in procurement and joint procurement across EU member states.

The goal of the workshop was to present the ROBORDER system to iProcureNet Partners, National IPOCs and of Based on the presentation iProcureNet will identify potential interest for joint procurement of the presented system innovations and services developed, as well as, TRL level of ROBORDER products were answered.

Publication of WP4's analysis of the survey and case studies in ResearchGate

ResearchGate

Search for publications, researchers, or questions or Discover by subject area

Home > Political Science > Public Administration > Public Procurement

Technical Report

**Joint cross-border public procurement in Europe - Analysis of the iProcureNet survey and case studies**

February 2021  
DOI: [10.13140/RG.2.2.33730.30403](https://doi.org/10.13140/RG.2.2.33730.30403)

Authors:

- Jozef Kubinec**  
Ministry of Interior of Slovak Republic
- Martin Kostolny**  
ISEM-International Security and Emerge...

Download citation Copy link

References (1)

Abstract

In 2020, the iProcureNet project conducted an online survey among European public procurers. The aim of the survey was to learn more about existing (cross-border) joint public procurement practices, to identify common challenges and opportunities for joint procurement across EU member states.

Request full-text PDF

To read the full-text of this research, you can request a copy directly from the authors.

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Acasă > Fonduri europene dedicate 2021-2027 > IMPIV 2021-2027 Instrumentul pentru managementul frontierelor și polițea de vize > Cercetarea și inovarea în domeniul afacerilor interne – proiecte și parteneriate




Cercetare și inovare în domeniul afacerilor interne – proiecte și parteneriate

publicat 2 aprilie 2021 • editat 29 decembrie 2021


Fonduri europene dedicate 2021-2027 | SAMI 2021-2027 | Fondul de investiții și inovare | Fondul de investiții și inovare 2014-2020 | Fondul Securitate Internă - Frontiera Vize 2014-2020 | Fondul Securitate Internă - Poliție 2014-2020 | FSI 2021-2027 | Fondul securitate internă | ICD | IMPIV 2021-2027 | Instrumentul pentru managementul frontierelor și polițea de vize | cercetare-inovare | 122 articole

La nivelul UE, sunt finanțate o serie de proiecte și parteneriate privind cercetarea și inovarea în domeniul afacerilor interne. În cadrul unor astfel de proiecte, participă și instituții din România.


Până în acest moment, Autoritatea Responsabilă FAMI FGI a identificat următoarele proiecte și parteneriate europene de cercetare și inovare în domeniul afacerilor interne:



BroadWay Procuring Innovation activity to enable a pan-European broadband mobile system for PPDR, validated by sustainable test and evaluation capabilities



iProcureNet Rețeaua pentru achiziții transfrontaliere comune, pentru a exploata economiile de scară și a utiliza achizițiile ca un catalizator pentru inovație



i-LEAD va dezvoltă capacitatea de a monitoriza piața de cercetare și tehnologie în materie de securitate pentru a asigura o mai bună potrivire și adoptare a inovațiilor de către agențiile de aplicare a legii cu scopul general de a face din aceasta o rețea durabilă pan-

IProcureNET on the Romanian Ministry of the internal affairs website

IPROCURENET  
Advanced Security Procurement Conference

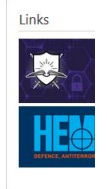
The second Advanced Security Procurement Conference of iProcureNet took place in Lisbon at Policia Judiciaria. If you missed it, stay tuned, the conference is coming on Youtube soon.



More info about iProcureNet: [www.iprocurenet.eu](http://www.iprocurenet.eu)

Slovakian Ministry of interior's website announcing IProcureNET's 2nd annual conference in Lisboa, Portugal

- КОНКУРСИ
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## MAJOR EVENTS

Category Archive for "Major Events"

**PRESENTATION**  
**Innovation Procurement Rationals & Practice**  
Presentation session at the 3rd iProcureNet 2023 Advanced Security Procurement Conference  
16 March 2023  
11.50 - 12.50 CEST  
BRATISLAVA - SLOVAKIA

### EAFIP Presentation & Workshop at the 3rd iProcureNet 2023 Advanced Security Procurement Conference

Events, Major Events, Workshops

The last EAFIP workshop was hosted by the **3rd iProcureNet Advanced Security Procurement Conference**. The theme of this conference was: Building a sustainable innovation ground for procurement of security solutions in Europe – from public procurement to joint public procurement of innovation. The event took place on 16 & 17 March 2023 at the Historic building of the National Council of the Slovak Republic, Bratislava, Slovakia.

EAFIP contributed to the conference with both a presentation on 16 March as well as a (hybrid) workshop on 17 March.

[Read More](#)



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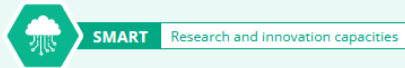
### Aris Georgopoulos invited speaker at the iProcureNet annual conference on European security, cross-border and innovation procurement in Bratislava

Dr Aris Georgopoulos, Head of the Research Unit on Innovation, AI, Strategic and Defence Procurement, of the Public Procurement Research Group was invited speaker at the Annual Conference of the iProcureNet, a network of fifteen security organisations from eleven EU Member States active in the field of security, cross-border/joint and innovation procurement. The network is funded by the European Commission.

The annual conference was organised by the Ministry of the Interior of the Slovak Republic in Bratislava and was attended by representatives of national ministries and European institutions and agencies such as the European Commission, the EU's Border and Coast Guard Agency (FRONTEX) and Europol. Dr Georgopoulos discussed the trends of research and development cooperation in security and defence as well as the best practices and challenges of cross-border and joint procurement in this sector. Information about the conference can be found here <https://www.iprocurenet.eu/home/events/2023-conference/>

Posted on Friday 24th March 2023

# iProcureNet - Joint procurement network at the core of security innovation



About this good practice

Resources needed

**Evidence of success**

Potential for learning or transfer

Further information

Good practice owner

By project **iBuy** | Published on 29 September 2020 | France

## About this good practice

iProcureNet's main objective is to build an EU network of organisations centred on the procurement of security solutions that will contribute to the development of common and standardised joint procurement practices and innovative approaches, to find common answers to common societal challenges - enhancing a larger uptake of innovative security solutions and replacing the current fragmented security market by a common European market.

Based on the joint expertise of European procurement experts and using an innovative

About this good practice

Resources needed

Evidence of success

Potential for learning or transfer

Further information

**Good practice owner**

The project is co-funded by the European Commission under Horizon2020 programme for research and innovation. The overall budget is € 1.588.262,50 entirely financed by EU.

## Evidence of success

The following results have been achieved so far:

- appointment of iProcureNet national contacts (IPNCs) in each partner's country;
- 1 iProcureNet Online Platform (iPOP) set-up to facilitate networking through online discussions and knowledge sharing;
- 1 survey on cross-border joint public procurement (JPP) launched and evaluated; 41 responses from 14 countries received;
- 1 concept for the iProcureNet JPP Toolbox designed and a first (internal) mock version developed.

## Potential for learning or transfer

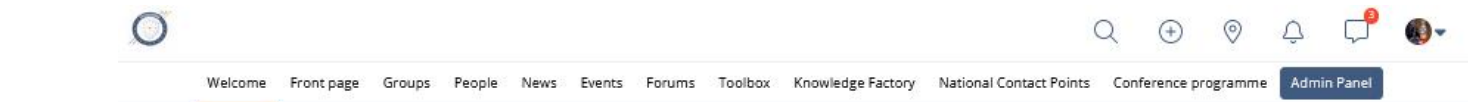
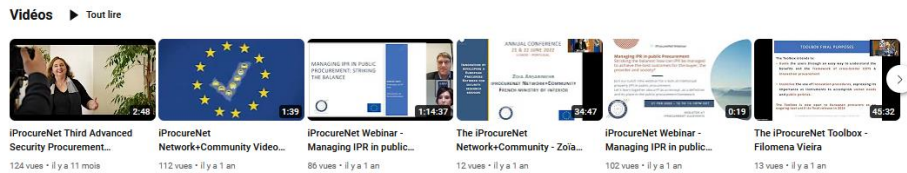
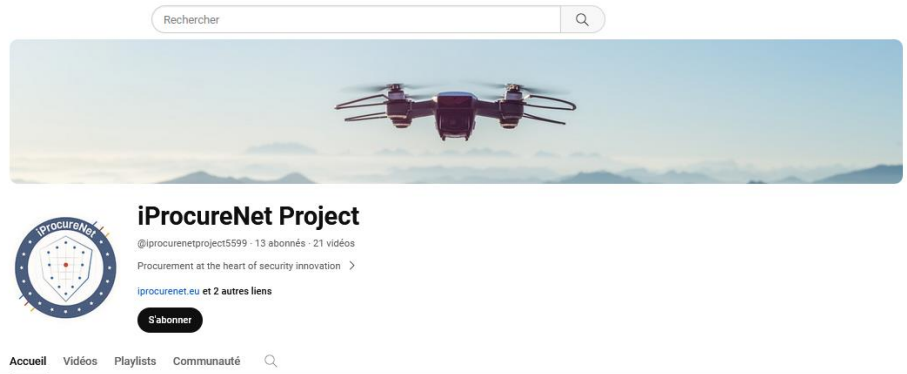
iProcureNet has learning potential as it provides procurement agencies or departments across Europe, with a practical framework to facilitate discussions on their current practices, processes and issues, share the investment plans, plan common procurements of research services as well as of innovative, off-the-shelf products.

Also, it represents a major opportunity for a wide variety of stakeholders in the procurement of security solutions sector (Law Enforcement Agencies, policy makers, NGOs, researchers, procurement experts) to get together under the same umbrella, in order to discuss and exchange learnings on common problems, get access to dedicated training on JPP and PPI and trial common procurements of innovative security solutions.

Thus, iProcureNet seeks to become the go-to network for EU security procurement and establish a substantial knowledge base on JPP and PPI practices which will be made available to the EU security procurement community.

## Further information

IProcureNET's  
initiatives to be  
better known...



iProcureNET's own **Youtube** channel was launched and a specific presentation video was made.

## Welcome to iPOP!

Support, resources and new contacts are just a step away!

We're so delighted you've joined us and we can't wait to get you started. iProcureNet has designed this community for you and we are convinced you will find the experience of being a member helpful and rewarding.

iPOP is our online Community platform. Here you'll find: a front page, groups, forums, a knowledge factory and hundreds of members all across Europe that you can contact.

# Examples of presentations available on Youtube channel

YouTube



Value engineering in public procurement - Ana Lucia Jaramillo

YouTube



Advanced Security Procurement Conference 2023

5 likes, Partager, Enregistrer

YouTube



The iProcureNet Toolbox - Filomena Vieira

YouTube



Influencing the innovation uptake through PCP/PPI - Expert Roundtable

1 like, Partager, Enregistrer

YouTube



Market engagement insights from iProcureNet - Jozef Kubinec

2 likes, Partager, Enregistrer



Market engagement in practice: Case example by REA North, Croatia

iProcureNet Project  
13 abonnés

S'abonner

0

Partager

Enregistrer

Enregistrer

Examples of presentations available on Youtube channel



Many webinars were organised by IProcureNET on various topics and are available on Youtube channel

## Innovation Partnerships An iProcureNet webinar

Thursday, 29 October, 12-1:15pm CET

The uptake of the innovation partnerships procedure by public authorities has been rather limited to date. In this webinar session, iProcureNet brings three prestigious contributors including speakers having direct experience of Innovation Partnerships:

- **Carmen Matel**, Policy Officer at DG GROW, European Commission
- **Claire Gamage**, Senior Associate at Bird & Bird, Specialist in Procurement and State aid law
- **Thomas Schuhmacher**, HoD at the German Meteorological Service (DWD)

The session will be facilitated by **Gaynor Whyles** from JERA Consulting.

Sign up here: <https://bit.ly/3J9JtpF>

The connection link will be sent to registered participants on the day before the webinar.



# Examples of presentations available on Youtube channel


https://sustainable-procurement.org/events?c=search&year=2023&month=3&past=1

**SUSTAINABLE PROCUREMENT PLATFORM** ABOUT OUR WORK RESOURCE CENTRE NEWS

## Construction, infrastructure security & energy innovations in ICT related projects

17 March 2023, 12:45 - 14:45

Bratislava/online



This 2-hour workshop will showcase procurement cases on construction, infrastructure security & energy innovations in ICT related projects. The cases will address relevant innovations implementing ICT solutions, sustainable aspects and security measures to safeguard infrastructure. This workshop is hosted by the ProcureNet 2023 Advanced Security Procurement Conference. The workshop is hybrid and can be attended both online as well as physically in Bratislava.

The workshop will focus on questions such as How to embed good practices in your procurement to obtain innovative and sustainable solutions, and how to formulate functional requirements to implement ICT innovations in construction, infrastructure security & energy projects


Among the presented case studies will be:

- The Sustainable Reconstruction of the Motorway A6 presented by Jeroen van Alphen from Rijkswaterstaat – [Dutch Ministry of Infrastructure and Water Management](#), The Netherlands
- The joint-cross border Pre-Commercial Procurement of breakthrough solutions for 100% renewable energy supply in buildings presented by [ProcuRE](#).

Participants will have the opportunity to ask questions before and during the webinar. To find out more about the webinar, and to register, [click here](#).

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YouTube  
iProcureNet Project - 1:14:37



## iProcureNet Webinar – Managing IPR in public procurement

Mise en ligne : 8 mars 2023 · 77 Vues

Regarder >

IProcureNET's  
involvement in  
other projects...

## Introducing The New 'Procurement TIG'

The Procurement TIG was introduced as the 6<sup>th</sup> addition to 5 already fully functional TIGs. Its mission is to form a robust network for LEAs on the topic in order to improve the combine information position.

Discussions within the TIG will be centered around the following topics:

- 1 Procurement Portfolio
- 2 Procurement Policies
- 3 Procurement Strategic Requirements
- 4 Tests & Reports
- 5 Market/Suppliers Information

### First Use Case - Ballistic Vest



### Relevant Procurement Action

In relation to Procurement, a presentation was made on the H2020 project 'Procurenet' by the iProcurenet Coordinator, Jorge Garzon, and DEPAFI-SAILMI representative, Alessandro Russo. The project aims to create an ecosystem of procurers, prescribers, legal advisers and other key stakeholders of security procurement, to share procurement trends and needs, and open pathways for joint procurement.

The project started in 2019 and is expected to conclude in April of 2024. It consists of 14 partners from 10 countries, with the French Ministry of Interior as the coordinator.

The two presenters shared the pathways towards joint procurement and some challenges that are bound to be faced along the way. Emphasis was made on the need to create this network of organisations and stakeholders in a sustainable way, develop a deep understanding of the current European procurement environment, explore ways to produce and continuously update an inventory of the investment needs and schedule, and appropriately disseminate the results, trainings and recommendations.

#### Taking up the challenge

Pathways towards joint procurement

Cross-border security procurement has the potential to become a catalyst for innovation. Procurement will contribute to overcome the current obstacles on this way.

AWARENCE & INFORMATION	PRACTICAL	LEGAL	ECONOMIC	TECHNICAL
Difficult access to innovation alongside daily tasks	Different national priorities	Different regulatory standards	Change of suppliers towards joint procurement due to lack of experience and lower prices	Different technical standards
Lack of awareness of existing solutions and of past procurement	Lack of knowledge on other countries' practices and procurement needs	Differences implementation of European directives		

Best Practices | Co-Creation | Research



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Invitation to UOGs to take part in European project aimed at improving crowd management



SHIELD  
4CROWD

10 Partners

6 EU Countries

IProcureNet invites you to engage in one of the User Observatory Groups (UOG) and to take part in the **Shield4Crowd**

Published on October 2, 2023



Crime Innovation Innovation Procurement Procurement



Recherche



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## iProcureNet

Innovation by developing a  
European Procurer  
Networking for security  
research services



### iProcureNet project · 1er

iProcureNet builds a European network of procurement practitioners and experts in the field of security solutions

Paris et périphérie · [Coordonnées](#)

439 relations



Jorge GARZON, Jozef Kubinec et 32 relations en commun

Message

Plus



European Commission

THANK YOU!

[www.iprocurenet.eu](http://www.iprocurenet.eu)

 [@iprocurenet](https://twitter.com/iprocurenet)

 [/iprocurenet](https://www.linkedin.com/company/iprocurenet)

This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 32875.

