



SUPPLIERS AND INNOVATORS GROUP

What is it?

One crucial link within the public procurement supply chain is the supplier of products and innovation. Without a forum for dialogue between suppliers, prescribers and procurers, effective collaboration to meet the need of end-users is difficult to achieve.

The Suppliers and Innovators group of the Network and Community provides a common forum to discuss and find together the products, services and solutions effectively needed by the people on the field.

This is also a place where suppliers can learn more about success factors when responding to call for tenders.

Who is it for?

The supplier and innovators group is specially designed for **Industries, SMEs, Start Ups, Competence and/or Research Centres, Innovation consortia and initiatives** in the security and defence sectors.

Added value?

Through our discussion forum, secured private messages facility, portfolios and document libraries, the members of the Suppliers and Innovators group will:

- Discuss with procurers and end users on the current and future needs of security forces in Europe.
- Showcase their solutions, innovation capabilities and gain visibility.
- Meet other innovators to build potential innovation partnerships in direct response to specific needs.
- Gauge the potential for exploitation and uptake of their current R&I efforts.
- Access supporting resources that could provide instructions and tips on how to successfully present offer in the call for tender.
- And much more.

