

Innovation by developing a European Procurer  
Networking for security research services

## **Building a sustainable innovation ground for procurement of security solutions in Europe - from public procurement to joint public procurement of innovation**

### **Third Advanced Security Procurement Conference**



## Dear colleagues and guests,

It is our pleasure to welcome you to the iProcureNet conference 2023 hosted warmly by the Ministry of Interior of the Slovak Republic. This conference is a milestone of nearly four years of collaboration between our 14 partners, as well as many external experts, institutions and projects to develop not only methods and tools for joint procurement of innovative solutions, but also to build an ecosystem of procurers, prescribers, legal advisors and all other stakeholders involved in the procurement process of innovation.

The topic for this year is Building a sustainable innovation ground for procurement of innovative security solutions in Europe. We are strongly convinced that the innovation uptake in Europe requires a robust and common ground, and has to be pervasive from defining functional specifications jointly to engaging common partners through joint procurement. Our key findings in the past year will help shape the security market by providing the necessary tools for all stakeholders to concretize innovation procurement. This year, we will hear from procurers, experts and representatives from other sectors such as Defense, Infrastructure, Energy who have faced similar challenges. How can we learn from each others, which methods and tools are applicable cross-sector and are there avenues for joint procurement and procurement of innovation between sectors?

iProcureNet's annual conference is also a great opportunity to share the findings from work-packages in the past year, and from experts in the various fields of International Security, Innovation, Procurement, Ethics and Policy Making. You will also be acquainted with a range of projects and initiatives complimentary to iProcureNet through its representatives who kindly agreed to be part of our Conference. We also delve into key questions on the most strategic approaches, from which financing routes can provide best results for innovation procurement, to how we can ensure sustainability in European Networks of Practitioners, to EU Agencies' perspectives and EU policy priorities. We also particularly thank EAFIP and experts from Covers who kindly deliver a two parts workshop on Innovation procurement .

From technical discussions on innovation procurement processes to showcasing of successful results from iProcureNet and perspectives for the final year, this year's agenda includes interactive talks and keynote presentations. We propose you to join our discussions in depth about best practices in public procurement, key factors to succeed joint procurement in the security sector, exploring the needs, identifying the challenges and opportunities, within the evolving security market in Europe.

We also invite you to meet our iProcureNet Network+Community group leaders, discover the online iPOP platform, discuss your views on the community and objectives to be achieved and sign up.



**Jorge Garzon**

Deputy Head of  
Procurement Strategy and  
Performance Office  
Ministry of Interior, France

*Sincerely,*

*The iProcureNet  
project coordinator*



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# CONFERENCE PROGRAMME

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## Thursday 16 March 2023

**Host:** Ministry of Interior of the Slovak Republic

*Time: UTC+1*

<b>8:30</b>	<b>Registrations open</b>
<b>9:15</b>	<b>Opening &amp; Welcome</b> Jozef Kubinec, Ministry of Interior of the Slovak republic/iProcureNet
<b>9:25</b>	<b>Welcome speech</b> Roman Mikulec, Minister of Interior of the Slovak republic
<b>9:35</b>	<b>Introduction to iProcureNet</b> Jorge Garzon, French Ministry of Interior / iProcureNet Project Coordinator
<b>10:00</b>	<b>Innovative procurement of solutions for Countering Hybrid Threats</b> Daniel Milo, Ministry of Interior of the Slovak republic
<b>10:20</b>	<b>Establishing procurement pathways – survey about examples of JCBPP</b> Jozef Kubinec, Ministry of Interior of the Slovak republic/iProcureNet
<b>10:50</b>	<b>Coffee break</b>
<b>11:20</b>	<b>Legal questions concerning JCBPP</b> Mari Ann Simovart, University of Tartu/iProcureNet
<b>11:50</b>	<b>1st part of EAFIP workshop – Innovation Procurement rationale &amp; practice</b> <ul style="list-style-type: none"> <li>• Anabel Peiro Baquedano, EAFIP- Corvers</li> <li>• Ana Lucia Jaramillo Villacis, EAFIP-Corvers</li> </ul> <b>Moderator: Stephan Corvers, EAFIP-Corvers</b>
<b>12:50</b>	<b>Lunch buffet</b>
<b>14:05</b>	<b>The challenge of Innovation Uptake of EU-funded Security Research Outcomes</b> Giannis Skiadaresis, Policy Officer at DG HOME - European Commission
<b>14:25</b>	<b>Frontex and Joint Procurements</b> Herve Yves Caniard, Head of Unit Legal Affairs and Procurement Unit, Frontex
<b>14:50</b>	<b>New and improved services of the Europol Innovation Lab: Europol's new mandate in Research &amp; Innovation</b> Ben Waites, Senior Specialist, Europol Innovation Lab
<b>15:10</b>	<b>Joint purchasing and R&amp;D in the defense sector – Expert roundtable with</b> <ul style="list-style-type: none"> <li>• Aris Georgopoulos, Assistant Professor in European and Public Law, Head of Defence and Strategic Procurement Research Unit, University of Nottigham</li> <li>• Katrin Ametmaa, Head of the Procurement and Purchasing Bureau at Estonian Centre for Defence Investments</li> <li>• Hans-Martin Pastuszka, Head of Business Unit, Fraunhofer Institute for Technological Trend Analysis</li> </ul> <b>Chair: Mari Ann Simovart, University of Tartu/iProcureNet</b>
<b>16:20</b>	<b>Wrap-up and close of Day 1</b>

## Friday 17 March 2023

**Host:** Ministry of Interior of the Slovak Republic

*Time: UTC+1*

8:45	<b>Arrivals and Welcome Coffee</b>
9:30	<b>Opening &amp; Welcome</b> Filomena Vieira, Legal Consultant for Portugal Criminal Police/iProcureNet
9:35	<b>The iProcureNet Toolbox</b> Filomena Vieira, Legal Consultant for Portugal Criminal Police/iProcureNet
10:05	<b>Needs and opportunities for joint security procurement</b> Nikolai Stoianov, Bulgarian Defence Institute/iProcureNet
10:35	<b>Financing of Innovation</b> <b>Expert roundtable with</b> <ul style="list-style-type: none"> <li>• <b>Giannis Skiadaresis</b>, Policy Officer at DG HOME - European Commission,</li> <li>• <b>Ivan Kormanik</b>, Partner at Majernik &amp; Mihalikova</li> <li>• <b>Stephan Corvers</b>, Founder, Owner &amp; CEO at Corvers Procurement Services - PREVENT PCP</li> </ul> <b>Chair: Thierry Hartmann</b> , French Ministry of Interieur
11:45	<b>Lunch buffet</b>
12:45	<b>2nd part of EAFIP workshop - Construction, infrastructure security &amp; energy innovations in ICT related projects</b> Participation by various projects <b>Moderator: Beatriz Gómez Farinas &amp; Stephan Corvers</b> , EAFIP - Corvers
14:45	<b>Coffee Break</b>
15:15	<b>The iProcureNet Network+Community</b> Zoia Ansarimehr, French Ministry of Interior/iProcureNet
15:35	<b>European Networks of Security Practitioners - exploring synergies and sustainability</b> <b>Panel discussion with</b> <ul style="list-style-type: none"> <li>• <b>DRIVER+</b>, Marcel Van Berlo, TNO Defence, Safety and Security</li> <li>• <b>ILEAnet</b>, Thierry Hartmann, French Ministry of Interior</li> <li>• <b>iProcureNet</b>, Jorge Garzon, French Ministry of Interior</li> <li>• <b>Europol Innovation Lab &amp; EUcB</b>, Ben Waites, Europol</li> </ul> <b>Chair: Alessia Melasecche Germini</b> , META, manager of Horizon Booster program
16:45	<b>Wrap-up &amp; End of Conference</b>



# DAY 1: SPEAKERS AND ABSTRACTS

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## **Jozef Kubinec** // Establishing procurement pathways – survey about examples of JCBPP

*In 2022, the team of iProcureNet's Work-Package 4 conducted an online survey among European public procurers. The survey aimed to learn more about existing Joint Cross Border Public Procurement (JCBPP) initiatives throughout Europe, collect examples, and identify the good practices and pitfalls to be avoided. The survey was run among all procurement sectors, under the assumption that that insights from other sectors can feed into iProcureNet's study. The survey results were used to obtain general awareness of JCBPP, especially for legal, regulatory, geographical, financial, and other aspects, if necessary and feasible. The aim of the presentation will be to present the main aspects of the online survey together with the results and examples of good practices in JCBPP, examples of difficulties to be overcome, benefits of JCBPP and benefits of precommercial procurements.*

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### **Jozef Kubinec**

Head of Works and ICT  
Procurement Department,  
Ministry of Interior Slovak  
Republic

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**Jozef Kubinec** is Head of the Works and ICT Procurement Department at the Ministry of Interior of the Slovak republic. He is an experienced strategic public procurement officer, public buyer and procurement lawyer with a demonstrated history of working in government administration.

Jozef is actively working on implementing public procurement of innovation, professionalisation and centralisation of public procurement. To strengthen the role of public procurement in security R&D, he became a member of the Community of European Research and Innovation for Security (CERIS) and Sub-group on Strengthened Security Research and Innovation (SSRI, covering horizontal issues).

He graduated from the University of Palacky (law) and Tor Vergata in Rome (public procurement management).

He is participating in the H2020 project iProcureNet as a leader of the WP4 'Establishing procurement pathways' and as the IPNC for the Slovak Republic. He is also the leader of the Community Group 'Suppliers and Innovators'. In the project, he focuses on the methodology of how to conduct joint cross-border public procurement and how public procurement became a catalyst for innovation in the security sector.

Currently an Associate Professor at the School of Law, University of Tartu, **Dr Mari Ann Simovart** is a lecturer and researcher of EU public procurement law and national contract law. She is the author and co-author of numerous articles on EU public procurement law. Dr Simovart regularly presents at conferences across Europe, as well as conducts trainings and seminars on a regular basis. Her current research interests include public administration's make or buy decisions, cross-border joint procurement, innovation procurement and technology neutrality in the security sector.

Involved since the conception of iProcureNet, Dr Mari Ann Simovart has an important input in nearly all areas of the project.

She leads a number of tasks in WP3 and WP5 and she is the leader of the Community Group 'Laws & Regulations'.

In cross-border collaborative context, innovation and security procurement can be subject to conflicting approaches, particularly in interaction with national approaches to innovation, conflicting regulation of IP rights, diverse approaches to the contract performance phase etc. The role of the University of Tartu in iProcureNet is to provide knowledge about legal issues that are critical to successfully conducting collaborative cross-border security procurement in consortium Member States.



**Mari Ann Simovart**

Professor Faculty of Law,  
University of Tartu  
[mariann.simovart@ut.ee](mailto:mariann.simovart@ut.ee)



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### **Mari Ann Simovart // Legal questions concerning JCBPP**

*Adding legal feasibility to JCBPP, in particular when collaborating in the internal security sector, has been a purpose of the iProcureNet project since the initiation. For that purpose, our legal research has covered a variety of subjects, with the focus on the following:*

- (i) mapping the major legal risks and challenges on the timeline of JCBPP;*
- (ii) applicability of PCP instead of public procurement;*
- (iii) legal risks in conducting preliminary market consultations,*
- (iv) the choice of law issues in JCBPP;*
- (v) national practices in choosing between applicable directives and suitable procurement procedures;*
- (vi) intellectual property right related to public procurement.*

*This presentation gives a short overview of the critical legal issues that in my opinion either need collaborating authorities' particular attention when conducting a JCBPP project, or that in the interest of legal clarity would benefit from additional regulation by the EU legislator.*

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## **EAFIP Workshop Part 1 // Innovation Procurement Rationale & Practice**

*The EAFIP-CORVERS Team will discuss Innovation Procurement rationale & practice, addressing the legal framework, economic rationale and state of play, including examples of projects of Pre-Commercial Procurement and Public Procurement of Innovative solutions.*

*Read more about EAFIP and Corvers on page 28.*

**Speakers:** Ana Isabel Peiro Baquedano, Ana Lucia Jaramillo Villacis

**Moderator:** Stephan Corvers

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### **Stephan Corvers**

Founder, Owner & CEO,  
Corvers Procurement Services  
[s.corvers@corvers.com](mailto:s.corvers@corvers.com)



**Stephan Corvers** has over 25 years of experience in the field of European Procurement. He obtained his Master's degree in Commercial and company law in 1990 at the University of Leiden in The Netherlands. He was co-founder and vice-chairman of the NVvA (Dutch Association for procurement and law) and since 1998 member of the advisory board of the Nvva.

He is the founder, owner and managing director of Corvers Procurement Services – a private company operating in the field of European Procurement existing since 2000, and author of multiple publications. Corvers is the contractor for the EAFIP-initiative of DG CONNECT ([www.eafip.eu](http://www.eafip.eu)). Corvers has been involved in a wide range of procurement projects, relating to e.g., new markets, new products or services, new distribution channels, and new technology. One of these projects is the EUIPA awarded PCP-PPI procurement project of Waterschapsbedrijf Limburg (WBL).

Since 2022, Stephan has been involved as expert to the Community for European Research and Innovation for Security (CERIS). He advises several innovation procurement projects at EU level, including the EAFIP initiative, PREVENT CSA and PREVENT PCP, Procure4Health, PROTECT and IMPRESS PCP.

**Dr. Ana Isabel (Anabel) Peiro Baquedano** is a legal procurement consultant at CORVERS with extensive research experience at various universities in Europe (including Milan, Trento, Munich and Münster). Previously she was a researcher and PhD candidate in administrative law at the University of Zaragoza.

She was involved as a researcher in the European Water PiPP project, a project under the FP7 program on Innovation Oriented Public Procurement (IOPP) in the water sector. She was a member of the Technical Assistance on Public Procurement of Innovation research team funded the Aragón's Health Institute and is a collaborator of the Spanish Public Procurement Observatory. She has several publications in the field of Public Procurement, among which her thesis on Public Private Partnerships.

Since August 2019, Anabel has been involved in several innovation procurement projects that Corvers supports, including – at EU level - the EAFIP initiative, PREVENT CSA and PREVENT PCP, Procure4Health PROTECT and IMPRESS PCP.



**Ana Isabel Peiro Baquedano**  
Legal Procurement Consultant,  
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**Ana Lucia Jaramillo Villacis** is a legal procurement consultant and researcher at CORVERS with previous experience in the public and private sector. She obtained her Master's degree in International and European Law at the University of Amsterdam. She has studies and experience as lecturer in universities in Ecuador, USA and Europe. She is a PhD candidate on innovation procurement at the University of Zaragoza.

She has participated in diverse projects, including advice and training on innovation procurement to the Ministry of Defence in the Netherlands; support in the elaboration of a feasibility study for the EU agency Frontex on joint cross-border procurement; and support to WBL in the preparation, market consultation and tender of a PCP on AI models for water management including value engineering conditions. She is a collaborator of the Spanish Public Procurement Observatory and has several publications in the field of Public Procurement.

Since 2015, Ana Lucia has been involved in several innovation procurement projects that Corvers supports, including – at EU level - the EAFIP initiative, PREVENT CSA and PREVENT PCP, Procure4Health, PROTECT and IMPRESS PCP.



**Ana Lucia Jaramillo Villacis**  
Legal researcher & consultant,  
Corvers Procurement Services  
[a.jaramillo@corvers.com](mailto:a.jaramillo@corvers.com)



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### **Giannis Skiadaresis // The challenge of Innovation Uptake of EU-funded Security Research Outcomes**

*The uptake of innovation stemming from EU-funded security research is not a single-step process, and there is no single method of ensuring the market uptake of successful research results. Innovation uptake needs to be contemplated as a long process that is conditioned by a number of enabling actions to be taken before research is even planned and long after it is completed.*

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**Giannis Skiadaresis**  
SSRI Area Coordinator –  
DG HOME  
European Commission  
[giannis.skiadaresis@ec.europa.eu](mailto:giannis.skiadaresis@ec.europa.eu)

**Giannis Skiadaresis** is the Area Coordinator for Strengthened Security research and Innovation (SSRI) in the Unit on Security Research and Innovation of DG HOME in European Commission. Giannis holds an MA in EU International Relations and Diplomacy, from the College of Europe in Bruges where he was a laureate of ENP-EU scholarship awarded by the European Commission. He has also graduated from the Executive Leadership programme of Harvard Kennedy School and from the Strategic Innovation Programme of University of Oxford. He has worked in the Cabinet of Commissioner Avramopoulos on Migration, Home affairs and Citizenship and in other DG HOME units. His experience also includes Industrial Policy, New Technologies and Innovation, international relations, security and defence policy analysis and management on EU-funded Projects



**Herve Yves Caniard** is Head of the Legal Affairs and Procurement Unit at Frontex, the European Border and Coast Guard Agency. He also acts as Head of the Transparency Office. He supports the implementation -from an administrative governance perspective- of the broad mandate vested recently to Frontex, encompassing the Agency and all relevant national authorities of Member States, to ensure an EU integrated border management. He coordinated acquisition planning efforts amounting to 736 million EUR in 2022 (envelope), including the equipment of the new 'Standing Corps' (first EU law enforcement uniformed service), land/sea/air operational assets & services, and an inter-institutional tender for equipment during pandemic (50 EU institutions or Agencies/Bodies). He worked at the Court of Justice of the European Union in Luxembourg and at the HQ of large contracting authorities / companies including Aéroports de Paris and Veolia UK (London). He holds two Master II degrees in Law (LL.M. from the College of Europe in Bruges; Diploma from the University of Paris) and a DESS in Management from the HEC Business School of the University of Montréal (Canada). His fields of interest include Collaborative Procurement, Procurement of security equipment & services, Litigation.



### Herve Caniard

Governance Support Center  
Head of Unit Legal Affairs and  
Procurement Unit,  
Frontex  
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**FRONTEx**

EUROPEAN BORDER AND COAST GUARD AGENCY

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### **Herve Caniard // Frontex & Joint Procurement**

*One form of collaborative procurement worth exploring is Joint Procurement between an EU institution/body and one or several Member States' authorities. The underlying goal being to tackle jointly, among practitioners working in similar fields, the acquisition of simple equipment and -over time- more complex goods and assets, including products of innovative nature.*

*On one hand, advantages are convincing: lower unit prices; administrative costs savings; pooling procurement and technical (rare) skills between the different authorities; opportunity to learn; fostering the development of innovative products; reputational gains on the suppliers' market; building strong partnerships between the participants, etc. On the other hand, challenges are not to be underestimated. They include inter alia the setting-up of clear objectives, the harmonisation of technical requirements, the applicable law and related procedures, the setting-up of a joint governance structure, the co-ownership, intellectual property rights, alignment of budgets, the sharing the administrative burden, timing factors and coordination.*

*This prospective presentation will endeavour to map the pre-requisites to start a Joint Procurement effort.*

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**Ben Waites**  
Senior Specialist,  
Europol Innovation Lab  
[ben.waites@europol.europa.eu](mailto:ben.waites@europol.europa.eu)



**Ben Waites** manages the Europol Innovation Lab’s cooperation with stakeholders, including the European Clearing Board (EuCB), the EU Innovation Hub for Internal Security and EU-funded research and innovation projects. The overall purpose of this role is to help European law enforcement agencies to access research, prepare for the impact of emerging technologies, and join forces on innovative projects. Before joining the Innovation Lab recently, Ben was responsible for developing Europol’s Information Management Strategy. Earlier he worked as a senior adviser in the Cabinet of the Europol Executive Director. Before joining Europol in 2007, he worked for the INTERPOL General Secretariat for six years. He holds a BA Honours in French and Italian from the University of Leeds and an MSc in Public Policy and Management from SOAS, University of London.

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**Ben Waites // New and improved services of the Europol Innovation Lab: Europol’s new mandate in Research & Innovation**

*Europol’s legal framework was recently revised to give the agency an explicit mandate in the field of security research and innovation. This includes assisting the Member States and the Commission in identifying key research themes, advising on framework programmes and disseminating the results of its research and innovation activities. To maximize the benefits of this new mandate, Europol is developing its data capabilities in relation to innovation projects, strengthening its outreach to academia and the research community, and exploring new ways to support Member States’ innovation projects.*

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## **Expert Roundtable //** Joint purchasing and R&D in the defence sector

*The expert roundtable on Joint Purchasing and R&D in the Defence Sector will bring together leading experts to discuss the landscape of strategic defence procurement and the role of joint purchasing and R&D in driving innovation in the sector. Our three experts will engage in an in-depth discussion about trends analysis and the benefits and challenges of joint purchasing and R&D initiatives. The roundtable aims to provide suggestions and examples of good practices that can security sector learn from the defence. We will try to answer why there are more examples of joint purchasing in the defence sector than in security and others. This is a must-attend event for anyone interested in procurement in the defence and security sector and will provide a unique opportunity to engage with leading experts and share ideas and insights on this critical issue.*

**Experts:** Aris Georgopoulos, Katrin Ametmaa, Hans-Martin Pastuszka

**Chair:** Mari Ann Simovart

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Currently an Associate Professor at the School of Law, University of Tartu, Dr **Mari Ann Simovart** is a lecturer and researcher of EU public procurement law and national contract law. She is the author and co-author of numerous articles on EU public procurement law. Dr Simovart regularly presents at conferences across Europe, as well as conducts trainings and seminars on a regular basis. Her current research interests include public administration's make or buy decisions, cross-border joint procurement, innovation procurement and technology neutrality in the security sector.

Involved since the conception of iProcureNet, Dr Mari Ann Simovart has an important input in nearly all areas of the project.

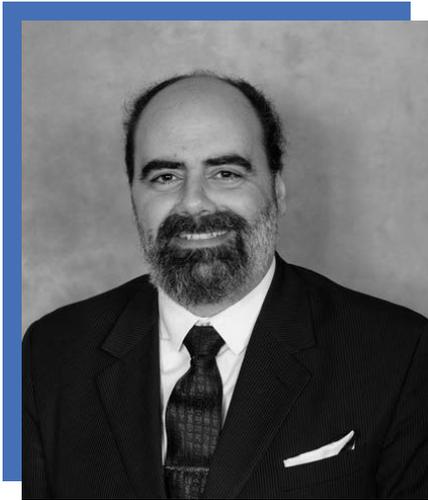
She leads a number of tasks in WP3 and WP5 and she is the leader of the Community Group 'Laws & Regulations'.

In cross-border collaborative context, innovation and security procurement can be subject to conflicting approaches, particularly in interaction with national approaches to innovation, conflicting regulation of IP rights, diverse approaches to the contract performance phase etc. The role of the University of Tartu in iProcureNet is to provide knowledge about legal issues that are critical to successfully conducting collaborative cross-border security procurement in consortium Member States.



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### Aris Georgopoulos

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Dr **Aris Georgopoulos** is Asst. Professor in Public Law and European Law at the School of Law of the University of Nottingham and *Head of the Research Unit for Innovation, AI, Strategic and Defence Procurement* of the Public Procurement Research Group (PPRG). He is also *Co-lead of the Research Unit Public Procurement Human Rights and Social Sustainability*.

He has acted as *expert advisor* to companies in the area of public/strategic/defence procurement compliance and to national authorities, to international organisations and institutions (such as the OECD, the World Bank, the European Central Bank, The European Court of Auditors, The European Trade Union Institute and the USAID,) in the areas of public/defence procurement regulatory reform.

His research interests lie in the area of public law, EU Law, public procurement law and policy and the intersections of these fields with new technologies such as Artificial Intelligence. He has taught at Universities in the United States, Brazil, China, Colombia, Greece, Italy, Malaysia, Serbia and Turkey.

He has published widely in the fields of public procurement, strategic procurement, including COVID-19 healthcare procurement, defence procurement law and policy, public law and EU law.

His personal blog, <https://arisoflawxley.com> is a platform for sharing his thoughts and ideas from his academic and advisory/consultancy work.



### Katrin Ametmaa

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ESTONIAN  
CENTRE FOR  
DEFENCE  
INVESTMENTS

**Katrin Ametmaa** is the Head of the Procurement and Purchasing Bureau at the Estonian Centre for Defence Investments. Katrin has more than 10 years of experience in public procurement, having worked as a procurement specialist in both local government and in different public authorities. Katrin has also graduated from the Public Procurement Excellence Programme of the Austrian Federal Procurement Agency (BBG) and the Vienna University of Economics and Business (WU). The field of public procurement is in a constant state of evolution, and therefore courses, conferences and discussions on the subject of public procurement always make Katrin's eyes sparkle.

**Hans-Martin Pastuszka**, senior researcher in security and defence for more than 20 years, Deputy Head of Department “Technological Analyses and Strategic Planning” and Head of Business Unit “Defence Technology Foresight” at the Fraunhofer Institute for Technological Trend Analysis INT in Germany. Together with his team, he is conducting defence technology foresight on behalf of and for the German FMoD, identifying and assessing emerging and dynamic technological developments worldwide regarding their potential future defence relevance.

In his own research, Hans-Martin focuses on analyses on defence and security research planning, comprising organisational and conceptual issues, the planning processes and related activities, on European level namely with regard to the FP7/H2020 Security Theme, PADR and now the EDF. Since October 2022, he is a Member of the EU Commission’s Expert Group on the Community of European Research and Innovation for Security (CERIS). 2012-13, he was Seconded National Expert to EC-DG Enterprise and Industry, Unit G4 Policy & Research in Security, and from 2009 to 2012, he was a Member of the FP7 Security Advisory Group to the EC.

Hans-Martin holds the rank LTC (reserve) and serves periodically as desk officer for R&T strategy at the German FMoD.



**Hans-Martin Pastuszka**

Deputy Head of Department  
Technological Analyses and  
Strategic Planning (TASP)  
Head of Business Unit “Defence  
Technology Foresight” (WZA),  
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# DAY 2: SPEAKERS AND ABSTRACTS

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### **Filomena Vieira // iProcureNet Toolbox**

*Filomena Vieira who leads the iProcureNet Work-Package 5 will present the second public release of the iProcureNet Toolbox. Filomena will explain the evolution made from the first public release and will give notice of the feedback received from the public questionnaire online. The presentation will be interactive, encouraging the audience participation.*

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**Filomena Vieira**  
Public Procurement Legal Expert,  
Portuguese Criminal Police  
[fv@vieiracostagomes.pt](mailto:fv@vieiracostagomes.pt)

**Filomena Vieira** is 25 years experienced Public Procurement Attorney, focused on ICT, health, security and R&D public procurement procedures and contracting. She is experienced in classified public procurement procedures and contract management, and she has European and NATO security clearance. Filomena is dedicated to helping decision-makers defining public procurement strategies to implement innovative projects financed by European Funding. Filomena holds a LL.M. in Administrative Law from the University of Lisbon, where she taught for 15 years, and where she was admitted to PhD. Currently she lectures post-graduate classes and conferences. She was Chief of Cabinet and Legal Advisor of several Government Members. She is currently the Portuguese Criminal Police legal adviser at iProcureNet.



Assoc. Prof. Dr. **Nikolai Stoianov** is well experienced in development of information systems with different designation, many of which are already brought into use in the different governmental systems. He is specialized in the sphere of Information Security and as such is involved in a large number of the European Projects including H2020, ROBORDER, FOLDOUT, CREST, VALKYRIES, MEDEA; EDA SPIDER and PYTHIA, and NATO SPS CyRADARS. He is member of external advisory group of FP7 project PANOPTESec.

Nikolai Stoianov is Principal NATO Science and Technology Board member for Bulgaria, chair of NATO Science and Technology Organization Information Systems and Technology Panel and he is member of „Future concepts and tools for Cyber Defence“, „Cyber Defence Situational Awareness“, „Defence Implications of Cloud Computing at Tactical Edge“, „Cyber Attack Detection, Forensics and Attribution for Assessment of Mission Impact“, „Visual Analytics (Cyber Security)“, „Intelligent Autonomous Agents for Cyber Defence and Resilience“, and Research Lecture Series Director on „Cyber Security Science and Engineering“. Dr. Stoianov has more than 80 published paper in national and international scientific conferences and journal, he is author and co-author of four book in field in information security.

In iProcureNet, Nikolai Stoianov is leader of WP2 ‘Needs & Opportunities for Joint Security Procurement’ as well as the IPNC for Bulgaria.



**Nikolai Stoianov**  
Deputy Director,  
Bulgarian Defence Institute  
[n.stoianov@di.mod.bg](mailto:n.stoianov@di.mod.bg)



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## **Nikolai Stoianov // Needs and opportunities for joint security procurement**

*Col. Dr. Nikolai Stoianov is the leader of iProcureNet Work Package 2 ‘Needs & Opportunities for Joint Security Procurement’. Dr. Stoianov will present the approach, analysis and results of collecting, analysing and prioritising the investment trends of the procurement partners. More precisely in the presentation Dr. Stoianov will focus on the second cycle’s findings and trends, including:*

- Data collection approaches
- Analysis of investment plans and identification of innovation needs
- Identified common segments for a possible joint procurement
- Presenting iProcureNet view and understanding about COTS and innovation products/ services taking into account specifically of security sector
- Elicitation of data collection process

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## Expert roundtable // Financing of Innovation

*The expert roundtable 'Financing of Innovation' will discuss several important questions, such as: What funding for innovation in the security sector? In a sector where governments mainly drive the market, are the solutions that finance innovation in the market or defence sector applicable? How can we support scaling up when innovative solutions emerge? Is there a need for public incubators? How can fundraising be facilitated? Should public procurement be made more entrepreneurial? Where is the place of private Financing of innovation ecosystems? Would private investors (VC) be interested in financing start-ups or SMEs in Pre-commercial procurement? These are all questions that need to be answered if European programmes that produce innovation (Horizon Europe in particular) are to have a tangible impact on the capacities of LEAs and the European security industry. The roundtable aims to provide valuable expert insights into the pros and cons of relying on private or public funds for financing innovation and help inform future policy decisions.*

**Speakers:** Giannis Skiadaresis, Ivan Kormanik, Stephan Corvers

**Chair:** Thierry Hartmann

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### Thierry Hartmann

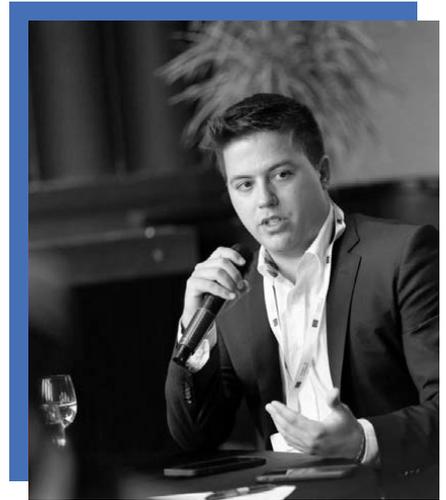
Assistant deputy director in the international cooperation department

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**Thierry Hartmann** is chief superintendent. He graduated from the University of Strasbourg (political science) and works for more than 30 years in the French National police in several positions within the criminal police and in public safety police departments. He was advisor of the general director of the French National Police between 2003 and 2007 and in these different positions he acquired a solid experience of police organizations management and project management: challenges from community policing, coordinating cross border operations concerning prosecuting, security of international summits (G8 in Evian 2003 and G7 in Elmau 2015, NATO Summit in Strasbourg 2009), but also administrative tasks. He acquired a wide range of competencies regarding the main tasks of law enforcement agencies. As a former French liaison in Switzerland (2003) and Germany (2011 to 2015), he has been involved in the German-French cooperation in the area of civil security research (organization of workshop with the German Police University). Since 2015, he is more specifically in charge, within the Directorate for International Cooperation, of coordination and support missions for the involvement of the Ministry of the Interior in research and innovation projects under European funding, especially since September 2021 as project innovation manager. He is the coordinator of the H2020 ILEAnet practitioner network project.

**Giannis Skiadaresis** is the Area Coordinator for Strengthened Security research and Innovation (SSRI) in the Unit on Security Research and Innovation of DG HOME in European Commission. Giannis holds an MA in EU International Relations and Diplomacy, from the College of Europe in Bruges where he was a laureate of ENP-EU scholarship awarded by the European Commission. He has also graduated from the Executive Leadership programme of Harvard Kennedy School and from the Strategic Innovation Programme of University of Oxford. He has worked in the Cabinet of Commissioner Avramopoulos on Migration, Home affairs and Citizenship and in other DG HOME units. His experience also includes Industrial Policy, New Technologies and Innovation, international relations, security and defence policy analysis and management on EU-funded Projects.



**Giannis Skiadaresis**  
SSRI Area Coordinator –  
DG HOME  
European Commission  
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**Ivan Kormanik** is a Partner at the law firm Majernik & Mihalikova.

With strong legal professional skills in Mergers & Acquisitions, Corporate Governance, and Venture Capital, particularly in the Technology sector and Energy Sector, Ivan's goal is to support the founders and companies on their way to reaching their global potential. He has a robust track record of advising the firms with e.g.:

- due diligence (e.g. software houses, developers of inventions (flying cars), powerplants)
- advising founder or investors in investment rounds in various stages
- advising the startup and scaleups with implementation of ESOP schemes
- advising the shareholders with exits.

Before joining Majernik & Mihalikova in 2014, Ivan has gained experience working in well-known Czech-Slovak law firm, in a boutique law firm specializing on M&A and energy law, as well as in a consulting firm, working on projects in Bosnia Herzegovina, Turkey and Kyrgyzstan. Ivan has advised on various venture capital investments, advising either the founders or the investors.



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**MAJERNÍK & MIHÁLIKOVÁ**  
ADVOKÁTSKÁ KANCELÁRIA | LAW FIRM

**Stephan Corvers**

Founder, Owner & CEO,  
Corvers Procurement Services  
[s.corvers@corvers.com](mailto:s.corvers@corvers.com)



**Stephan Corvers** has over 25 years of experience in the field of European Procurement. He obtained his Master's degree in Commercial and company law in 1990 at the University of Leiden in The Netherlands. He was co-founder and vice-chairman of the NVvA (Dutch Association for procurement and law) and since 1998 member of the advisory board of the Nvva.

He is the founder, owner and managing director of Corvers Procurement Services – a private company operating in the field of European Procurement existing since 2000, and author of multiple publications. Corvers is the contractor for the EAFIP-initiative of DG CONNECT ([www.eafip.eu](http://www.eafip.eu)). Corvers has been involved in a wide range of procurement projects, relating to e.g., new markets, new products or services, new distribution channels, and new technology. One of these projects is the EUIPA awarded PCP-PPI procurement project of Waterschapsbedrijf Limburg (WBL).

Since 2022, Stephan has been involved as expert to the Community for European Research and Innovation for Security (CERIS). He advises several innovation procurement projects at EU level, including the EAFIP initiative, PREVENT CSA and PREVENT PCP, Procure4Health, PROTECT and IMPRESS PCP.

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## **EAFIP Workshop Part 2 // Construction, infrastructure security & energy innovations in ICT related projects**

*This part of the workshop will showcase procurement cases on construction, infrastructure security & energy innovations in ICT related projects. The cases will address relevant innovations implementing ICT solutions, sustainable aspects and security measures to safeguard infrastructure. How to embed good practices in your procurement to obtain innovative and sustainable solutions? How to formulate functional requirements to implement ICT innovations in construction, infrastructure security & energy projects? These and other questions will be addressed by experts/invited speakers from across Europe, through examples.*

**Moderator:** Beatriz Gomez Farinas

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**Dr. Beatriz Gomez Farinas** is a legal procurement consultant at CORVERS. Previously she was a lecturer at the University of Vigo, Spain, and was involved as a researcher in different European institutions (including Vrije Universiteit Amsterdam, German Research Institute for Public Administration, University of Nottingham, and Nottingham Trent University). She has wide experience in the field of public procurement law, where she has published several articles and contributed to edited volumes, as well as participating in international conferences. Recently she was awarded the Best PhD Thesis Prize in Legal Sciences for 2019-20, University of Vigo.

Since August 2021, Beatriz has been involved in several EU-funded innovation procurement projects that Corvers supports, including – at EU level - the EAFIP initiative, PREVENT PCP, Procure4Health, PROTECT and IMPRESS PCP.



**Beatriz Gomez Farinas**

Legal Procurement Consultant,  
Corvers procurement services  
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### About EAFIP

The European Assistance For Innovation Procurement (EAFIP) is an initiative financed by the European Commission (DG CONNECT) for providing local assistance to public procurers for starting new innovation procurement and for promoting good practices and reinforcing the evidence base on completed innovation procurements.

The call of applications for assistance is open until 16 April 2023.

For more information, see:

<https://eafip.eu/assistance/>

To apply for assistance, see:

<https://ec.europa.eu/eusurvey/runner/EAFIP2023>



### About CORVERS

Corvers Procurement Services BV is a leading legal consultancy firm in the Benelux area, specialized in European public procurement law, innovation, IPR, ICT and contracting. The Corvers team acts as advisors and external experts for both governmental bodies and commercial businesses (on the national as well as European level). Corvers provides advice and guidance regarding public procurement strategies and methodologies to public procurers around Europe and conducts research in the field of public procurement (specifically in relation to innovation and sustainability). Expertise areas include pre-commercial procurement (PCP), public procurement of innovative solutions (PPI), ICT infrastructure, public-private partnerships (PPP), sustainable construction (public buildings, social housing, road infrastructure), public utilities (e.g., water) and R&D projects. Corvers advises clients on a wide range of ICT related issues including, but not limited to, open-source strategy, IPR management, licensing agreements. Corvers is at present the contractor of the European Commission for the European Assistance for Innovation Procurement ([www.eafip.eu](http://www.eafip.eu)) initiative. As such, it has participated in the development of the step-by-step approach EAFIP-methodology for Innovation Procurement.

**Zoia Ansarimehr** is in charge of communication and development of institutional relations at the French Ministry of the Interior. She works at the European and International Affairs Directorate of the Ministry. A graduate of Bath University in translating and conference interpreting, she has experience in several fields including procurement, where she was in charge of supplier relationship management at the Central procurement department.

In iProcureNet, Zoia leads the WP1 'iProcureNet Network+Community'.



**Zoia Ansarimehr**

Communication and development of institutional relations, Ministry of the Interior  
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## **Zoia Ansarimehr // The iProcureNet Community**

*What is the iProcureNet Community? Who can it benefit and how?*

*Zoia Ansarimehr will present the iProcureNet Community, its vision and objectives and the various community groups (Topical groups) available to professionals involved in the security procurement value chain, from solutions providers, to buyers, all the way to end-users on the field.*

*Zoia Ansarimehr will also reveal the iProcureNet iPOP 2.0, our new online platform gathering the Community in one secure space, to discuss, share resources and build your network.*

*Read also: page 35 about the Network+Community, the community groups and the leaders, and page 50 about the National Contact Points.*

*Join the iProcureNet Community via: <https://iprocorenet.eu/joinus>*

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### Panel discussion // European Networks of Practitioners Sustainability

The European Commission has funded many practitioner networks under the H2020 programme. This has resulted in a greater involvement of practitioners in research projects and a better understanding of the mechanisms facilitating the implementation European research projects results. IProcureNet is working on the public procurement of innovative solutions. What lessons can be drawn from these experiences? What synergies and synthesis should be created between the H2020 Networks of practitioners and the projects funded by Horizon Europe under the Strengthened Security Research and Innovation destination? Answering these questions would be a form of contribution to the strengthening of the research and innovation ecosystem in the field of internal security research that the EU is gradually putting in place, particularly under the umbrella of the EU Innovation Hub.

**Speakers:** Marcel Van Berlo (DRIVER+), Thierry Hartmann (ILEAnet), Jorge Garzon (iProcureNet), Ben Waites (Europol Innovation Lab, EuCB)

**Chair:** Alessia Melasecche Germini

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**Alessia Melasecche Germini**  
CEO  
META Group  
[a.melasecche@meta-group.com](mailto:a.melasecche@meta-group.com)

**Alessia Melasecche Germini** is the CEO of META Group, an international advisory and consulting firm dedicated to the creation of knowledge-based companies and supporting public institutions to develop better policies and programmes that foster innovation.

She is a member of the European Commission Expert Group on the Community for European Research and Innovation for Security (CERIS). For the past 10 years, she has collaborated with various European institutions (DG Home, DG Connect, DG RTD, Research Executive Agency, European Institute of Innovation and Technology) as Expert Evaluator, Reviewer and Rapporteur.

Since 2020, Alessia has been coordinating the Horizon Results Booster, an initiative of the European Commission that provides free support services for EU-funded projects to boost the exploitation potential and impact of research.

Alessia has an academic background in Economics in Economy and Business, a PhD in Internationalization of SMEs, and acted for several years as an Adjunct Professor of Marketing at the University of Perugia, Italy.



**Dr. Marcel van Berlo** is a senior program and project manager in the field of human factors and security at TNO (the Netherlands) and holds a Ph.D. in Instructional Psychology and Technology from the University of Leuven (Belgium). Within the TNO Unit Defence, Safety & Security, Marcel is the EU Manager for Security research. An important part of his activities is building coalitions between different stakeholders and networks both at a national and European level. Since 2019, he is the chair of the EARTO Working Group Security & Defence research. Since 2022, Marcel is member of the EC's CERIS expert group. From 2017-2020 Marcel was the Technical Coordinator of the European research project DRIVER+.



**Marcel Van Berlo**

Program coordinator and EU Manager, TNO Defence, Safety and Security

[marcel.vanberlo@tno.nl](mailto:marcel.vanberlo@tno.nl)

**TNO** innovation  
for life

**About DRIVER+**

Current and future challenges, due to increasingly severe consequences of natural disasters and terrorist threats, require the development and uptake of innovative solutions that are addressing the operational needs of practitioners dealing with Crisis Management. The EC-funded project DRIVER+ (Driving Innovation in Crisis Management for European Resilience) aimed to improve the way capability development and innovation management are tackled, by assessing and validating (in realistic environments) solutions that are addressing the operational needs of Crisis Management practitioners. DRIVER+ delivered various products, like the Trial Guidance Methodology, a test-bed infrastructure, a Portfolio of Solutions, the Crisis Management Innovation Network Europe (CMINE) platform, and several CEN workshop agreements. DRIVER+ which was labelled by REA as a "success story" and selected as one of 10 most impactful, innovation breakthrough projects of 2020 funded by the EC.

[www.driver-project.eu](http://www.driver-project.eu)

[www.cmine.eu](http://www.cmine.eu)

  
Driving Innovation in Crisis Management  
for European Resilience



### Thierry Hartmann

Assistant deputy director in the international cooperation department

DCIS, French Ministry of Interior

[thierry.hartmann@interieur.gouv.fr](mailto:thierry.hartmann@interieur.gouv.fr)



**Thierry Hartmann** is chief superintendent. He graduated from the University of Strasbourg (political science) and works for more than 30 years in the French National police in several positions within the criminal police and in public safety police departments. He was advisor of the general director of the French National Police between 2003 and 2007 and in these different positions he acquired a solid experience of police organizations management and project management: challenges from community policing, coordinating cross border operations concerning prosecuting, security of international summits (G8 in Evian 2003 and G7 in Elmau 2015, NATO Summit in Strasbourg 2009), but also administrative tasks. He acquired a wide range of competencies regarding the main tasks of law enforcement agencies. As a former French liaison in Switzerland (2003) and Germany (2011 to 2015), he has been involved in the German-French cooperation in the area of civil security research (organization of workshop with the German Police University). Since 2015, he is more specifically in charge, within the Directorate for International Cooperation, of coordination and support missions for the involvement of the Ministry of the Interior in research and innovation projects under European funding, especially since September 2021 as project innovation manager. He is the coordinator of the H2020 ILEAnet practitioner network project.



### About ILEAnet

The ILEAnet project ran from 1st June 2017 until 31st May 2022.

ILEAnet aimed to build a sustainable organisational Law Enforcement Agency (LEA) practitioners network focused on research & innovation addressing LEA challenges, together with a community of individuals interested to exchange and collaborate in this area. By encouraging such discussion between practitioners and experts from academia and industry, the project stimulated LEA capabilities to influence, develop and take up research, development and innovation (RDI) that is useful and usable for LEAs, and thus helping them to tackle the major challenges they face. Scientists were crucial to answer LEAs' needs, and they were involved throughout the ILEAnet project. Their online community platform enables professional social networking and mutual online assistance and exchange in terms of research and innovation addressing the LEA challenges. It is organised dynamically by groups (e.g. by countries or LEA sub-disciplines) and sub-communities (typically thematically focused) to enable targeted communication and discussions, based on areas of interest and expertise.

**Jorge Garzon** is a civil servant attached to the French Ministry of the Interior, in charge of monitoring the performance of procurement. He is actively working in implementing the innovation public procurement strategy for the French law enforcement services, facilitating access to VSE-SME to public procurement, reducing procurement costs, and supporting sustainable procurement.

He graduated from the Faculty of Law and Economics at the University of Limoges (France) and holds a Master's degree in International Affairs and Finance.

He has been a public purchaser for more than 10 years and has extensive experience in the field of purchasing and public administration.



### Jorge Garzon

Deputy Head of Procurement Strategy and Performance Office, Ministry of the Interior  
[jorge.garzon@interieur.gouv.fr](mailto:jorge.garzon@interieur.gouv.fr)



### About iProcureNet

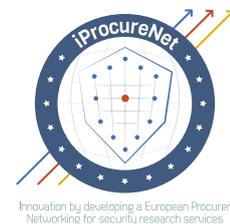
Europe is producing high-quality, innovative security solutions, but many of them never make it to the market. This is where procurers come in. Procurers can act as a catalyst for innovation, shaping the security market and enabling it to respond to ever new challenges.

iProcureNet is a 5-year project running from May 2019 to April 2024 and funded by the European Commission. iProcureNet aims to create an ecosystem of procurers, prescribers, legal advisors and other key stakeholders of security procurement, to share procurement trends and needs, and open pathways for innovation in procurement and joint procurement across EU member states. In an innovative three-cycle process, iProcureNet maps the European procurement environment, compares national investment strategies, identifies innovation needs, and analyses security markets. Security procurement practitioners as well as experts from academy and industry contribute to the development of common and standardised joint procurement practices and innovative approaches, and thus prepare a larger uptake and a common European security market.

iProcureNet is also a lively community of experts from practitioners' organisations, industry and academia, policy makers, and more – involved or interested in the procurement of security innovation.

The community can connect, be informed, engage and collaborate with other stakeholders through the iPOP community platform.

[www.iprocurennet.eu](http://www.iprocurennet.eu)





**Ben Waites**  
Senior Specialist,  
Europol Innovation Lab  
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**Ben Waites** manages the Europol Innovation Lab’s cooperation with stakeholders, including the European Clearing Board (EuCB), the EU Innovation Hub for Internal Security and EU-funded research and innovation projects. The overall purpose of this role is to help European law enforcement agencies to access research, prepare for the impact of emerging technologies, and join forces on innovative projects. Before joining the Innovation Lab recently, Ben was responsible for developing Europol’s Information Management Strategy. Earlier he worked as a senior adviser in the Cabinet of the Europol Executive Director. Before joining Europol in 2007, he worked for the INTERPOL General Secretariat for six years. He holds a BA Honours in French and Italian from the University of Leeds and an MSc in Public Policy and Management from SOAS, University of London.



### About Europol Innovation Lab, EuCB

One of Europol’s main strategic priorities is to be at the forefront of law enforcement innovation and research. The Europol Innovation Lab aims to identify, promote and develop innovative solutions in support of the EU Member States’ operational work. These will help investigators and analysts to make the most of new technologies, avoid duplication of work, create synergies and pool resources. The Lab manages projects to serve operational needs of the EU law enforcement community. These projects aim to turn the results fundamental research, prototypes and proof of concepts developed by Member States or external partners, into tools and practical solutions. Projects can be initiated by Europol and/or by EU Member States in the framework of the European Clearing Board for Innovation (EuCB).

The Europol Innovation Lab’s past experience as a project partner in 4 H2020 consortia, its evolving function assisting the EC in drawing up and implementing the Union framework programmes, as well as its secretariat function for the EuCB, give the Lab a unique perspective on the challenges of translating project outcomes into practical benefits for law enforcement practitioners.



# OVERVIEW OF iProcureNet NETWORK+COMMUNITY

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# iProcureNet Network+Community

## Who ?

### NETWORK

The Network of organisations consists of procurement organisations and departments active in the acquisition of security solutions in EU Member States.

### COMMUNITY

The Community of experts consists of individual professionals and stakeholders in the procurement of security solutions from procurement agencies and departments, from academia, industry, policy and civil society.

## Why ?

- The procurers, prescribers and legal advisors directly involved in the procurement processes of security solutions in their organisations, express a great willingness to get together, dialogue, share good practices and get inspired from the other countries' processes. The objective will be to: Build a Community of experts interested in innovation and involved in procurement, supported by both regular physical meetings and an online platform supporting the collaboration
- Enable and facilitate this cooperation by creating and maintaining a Network of EU organisations, represented by officials with a mandate to engage them (or their representatives).
- Ensure, through this Network+Community, that all stakeholders get complete information about the procurement processes and iProcureNet results but also contribute to the development of a methodology and tools for joint cross border public procurement and procurement of innovation, by participating in the online and physical activities, such as surveys, discussions, meetings, workshops, trainings and more.





## What are the benefits?

### EXPAND YOUR NETWORK

- Participate in webinars and workshops for free
- Be part of the ecosystem of a community of professionals with the same challenges and goals
- Join regular meetings on specific topics of interest
- Discuss common challenges and potential solutions
- Meet innovation solution providers or other relevant actors in the field of procurement – interact and maintain contact with them
- Access complimentary networks and projects
- Post content (invitations to events, news, etc)

### LEARN TOGETHER

- Access documentation of the Knowledge Factory
- Share your knowledge, your (success) stories or opinions
- Access experiences and discuss ways to deal with common issues
- Pool existing resources
- Take advantage of peer-learning materials and events for professional development
- Ask question and receive feedback
- Access and participate in webinars and workshops for free

### BUILD KNOWLEDGE

- Create knowledge together through interaction and cooperation
- Be part of evolution and improvement of knowledge in the field of innovation procurement
- Find out more about the innovation landscape and opportunities
- Contribute to policy recommendations
- Contribute to the creation of a tailored methodology for the procurement of innovative solutions

### PAVE THE WAY

- Be part of evolution and improvement of knowledge in the field of innovation procurement
- Contribute to policy recommendations
- Propose improvements of the iProcureNet activities and results (e.g. Toolbox, Knowledge Factory)
- Pave the way towards joint procurement of innovation to access better solutions at better cost
- Share input related to your organisation's procurement strategy, trends or needs



# PROCUREMENT GROUP

## What is it?

In many departments /organisations in charge of public procurement, there is generally an individual in charge of writing the procurement strategy before the actual tendering process can start.

iProcureNet needs the expertise of these individuals to be able to develop a tailored methodology. On the other hand, this group will offer to the procurers methods and tools to get a deeper understanding of the importance of **innovation procurement** and of its benefits.

The group will monitor procurement practices to build together better knowledge and guidance, by procurers for procurers.

## Who is it for?

The procurement group is specially designed for: **Public buyers, Procurement professionals, prescribers** from Member State institutions such as Ministries of Interior, or other security practitioners from international organisations, such as NATO or OSCE.

## Added value?

Through our discussion forum, secured private messages facility, portfolios and document libraries, the members of the Procurement group will:

- Get access to and discuss best practices in public procurement from our European members through a dynamic community.
- Get support and ideas when you face a specific challenge, that other European procurers may face.
- Liaise with ethics and legal advisors groups.
- Share needs trends and pave the way towards joint public procurement of innovation, to secure better solutions at better cost.
- Contribute to risk mapping and policy recommendations for a better future of the public procurement landscape.
- And much more.



# SUPPLIERS AND INNOVATORS GROUP

## What is it?

One crucial link within the public procurement supply chain is the supplier of products and innovation. Without a forum for dialogue between suppliers, prescribers and procurers, effective collaboration to meet the need of end-users is difficult to achieve.

The Suppliers and Innovators group of the Network and Community provides a common forum to discuss and find together the products, services and solutions effectively needed by the people on the field.

This is also a place where suppliers can learn more about success factors when responding to call for tenders.

## Who is it for?

The supplier and innovators group is specially designed for **Industries, SMEs, Start Ups, Competence and/or Research Centres, Innovation consortia and initiatives** in the security and defence sectors.

## Added value?

Through our discussion forum, secured private messages facility, portfolios and document libraries, the members of the Suppliers and Innovators group will:

- Discuss with procurers and end users on the current and future needs of security forces in Europe.
- Showcase their solutions, innovation capabilities and gain visibility.
- Meet other innovators to build potential innovation partnerships in direct response to specific needs.
- Gauge the potential for exploitation and uptake of their current R&I efforts.
- Access supporting resources that could provide instructions and tips on how to successfully present offer in the call for tender.
- And much more.





# LAWS AND REGULATIONS

## What is it?

In order to overcome the difficulties caused by the transposition of the European directives, as well as by the varying national regulations and standards, iProcureNet connects with the legal advisors of the relevant procurement organisations. Creating a dialogue among the experts and being able to find assistance when needed, facilitates achieving the common objectives within the community and thus the overall European joint cross-border procurement.

## Who is it for?

This group is primarily for **Legal professionals** who support procurers or are involved in the procurement process.

Lawyers working in the procurement sector, especially but not limited to security procurement, academics researching legal issues of security procurement are all very relevant group members.

The group gathers experts for peer-learning and support, and also liaises with the other iProcureNet Groups where topics of interest raise legal observations. A synergy with the Ethics, Sustainability and Policy group is already identified.

## Added value?

Through our dynamic discussion forum, secured private messages facility, portfolios and document libraries, the members of the Laws and Regulations group will cooperate and can better support cross-border security procurement on legal aspects, come up with legal solutions for a smooth procurement practice, monitor legal provisions and JCBPP practices in member states.



# ETHICS, SUSTAINABILITY AND POLICY

## What is it?

The Ethics, Sustainability and Policy group aims to ensure more responsible, honest and transparent public procurement practices, to provide best guidance to procurers and open discussion on the necessary actions to enhance the integrity of their own organisations. Specifically for procurement in the security sector, we want to create a higher awareness about ethics and sustainable procurement as it relates to have a direct impact on society and civilians. Additionally, this group can provide advice to policy makers on the changes necessary to enable ethical and sustainable procurement. Specific objectives of the group include:

- To identify adapted tools to encourage ethical and sustainable procurement in the security sector.
- To offer a framework within which contracting authorities may identify and prevent risky situations in internal procurement procedures.
- To map risks and opportunities of unethical or non-sustainable situations when procuring.
- To analyse and compare ethics regulations and laws at a European level as well as national level.
- To analyse policies and engage with policy and/or strategy decision makers

## Who is it for?

This group will benefit from a wide range of professional representation. To achieve the desired results, this group welcomes representatives from:

- Practitioners (procurers)
- Ethics and deontology experts
- Representatives from the security forces (technical prescribers when needed)
- Legal experts
- Decision makers

## Added value?

Through our discussion forum, secured private messages facility, portfolios, and document libraries, the members of the Ethics, Sustainability and Policy group get access to and discuss best practices to ensure ethical procurement, from our European members through a dynamic community.



# BORDER AND EXTERNAL SECURITY

## What is it?

Border and External Security is at the core of safety and security of the European Union. The aim of this group is to find together and implement appropriate solutions and a platform for action in this area. As countries face common challenges and needs to improve infrastructure and responses to evolving threats, this group will allow its members to react in real time to particular problems, such as but not limited to border management, cross-border crimes, human smuggling, migration and rescue at sea.

## Who is it for?

The border and external security group gathers prescribers from the organisations procuring products and services related to border management, cross-border crime, human smuggling, migration and rescue at sea, and customs security.

The group aims to make connections also with other local, regional, national and international organisations related of Border and External Security such as FRONTEX, JRC, EMSA, EU-LISA, but also in running or finished EU projects, such as EWISA, CLOSEYE, RANGER, FOLDOUT, TRESSPASS, BODEGA, SMILE, SAFESHORE and the relevant networks of practitioners such as MEDEA and PEN-CP.

## Added value?

Through our dynamic discussion forum, secured private messages facility, portfolios and document libraries, the members of the Disaster Resilience group will:

- Get access to and discuss best practices in border and external security area from our European members.
- Get support and ideas when you face a specific challenge, that other European responders may face.
- Liaise with other topical groups.
- Share needs trends and pave the way towards joint activities (including public procurement of innovation, to secure better solutions at better cost).
- Contribute to risk mapping and policy recommendations to increase border and external security.



# DISASTER RESILIENT SOCIETIES

## What is it?

The scope of the Disaster Resilient Societies (DRS) group is to get together prescribers from all EU countries. This group focuses on the impact and EU's preparedness for crisis or extraordinary events resulting from natural forces related climate change, man-made accidents, catastrophes. This live group reacts to particular problems in real time. Nowadays, disasters such as the increasing number of extreme dry and large fires as well as storms, wind shrinking, snow calamities and floods are more common. Solving such disasters requires deployment of large capacities not only in terms of human resources, but also technical, technological and others, often on an international collaborative level.

## Who is it for?

Representatives of civil protection, fire and rescue services, emergency medical services as well as other responding units will all be relevant for this group. Effective management of disasters requires cooperation of many subjects and bodies such as departments and sectors of Environment and Health, Industry and Transport, Medical rescuers, expert bodies in the field of safety, hygiene, natural resource management and other specific authorities. Police services play an important role also. The Group has planned to make connection with other projects and practitioner networks.

## Added value?

Through our dynamic discussion forum, secured private messages facility, portfolios and document libraries, the members of the DRS group will get access to and discuss best.

- Get support and ideas when you face a specific challenges, that other European responders may face.
- Liaise with other topical groups.
- Share needs trends and pave the way towards joint activities (including public procurement of innovation, to secure better solutions at better cost).
- Contribute to risk mapping and policy recommendations to increase disaster resilience



# FIGHT AGAINST CRIME AND TERRORISM

## What is it?

The threat of terrorism, as well as serious and organised criminal activities, is at its highest within the EU. Hence, it is of the utmost importance to step-up efforts to fight these activities by identifying the proper investigative solutions, equipment, and practices to cut-off sources of funding and support effective law enforcement against these organisations/individuals at both the national and European levels. The objective of the Fight Against Crime and Terrorism group is to provide Institutions specialised in this area with policy and technical advice on how to procure both COTS and innovative solutions, as well as how to implement them from a policy perspective.

## Who is it for?

The Fight Against Crime and Terrorism Topical Group is addressed primarily towards Law Enforcement Officials, Ministries of the Interior, EU Institutions & Agencies, International Organisations (United Nations; OSCE), Other European Projects operating in the field of security procurement & innovation, as well as policy management.

## Added value?

Through our dynamic discussion forum, secured private messages facility, portfolios and document libraries, the members of the Fight Against Organised Crime and Terrorism Topical Group will:

- Provide you with policy recommendations on current challenges affecting the European terrorism and serious and organised crime.
- Identify and share segments for joint procurement/procurement of innovation to foster effective law enforcement and increase interoperability at the European level.
- Liaise with other topical groups.

# MEET YOUR GROUP LEADER

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**Norma Dauvin**  
 Internal security equipment  
 buyer, Ministry of the Interior  
[norma.dauvin@interieur.gouv.fr](mailto:norma.dauvin@interieur.gouv.fr)



The **Procurement group** is led by **Norma Dauvin**.

With 18 year of experience in import-export and supply-chain process, in private and also public sectors, Norma worked as strategic buyer of raw materials at Airbus Helicopters between 2011 and 2013 and head of purchasing office in the Defense Infrastructure Service for french Army between 2014 and 2018.

Her experience as business owner in the e-commerce field between 2019 and 2020 made her at ease with the functioning of internet platforms and community management.

Since 2021, she has been employed as internal security equipment buyer and is also a national contact point for the French Ministry of Interior within the iProcureNet project.



**Jozef Kubinec**  
 Head of Works and ICT  
 Procurement Department,  
 Ministry of Interior Slovak  
 Republic  
[jozef.kubinec@minv.sk](mailto:jozef.kubinec@minv.sk)



The **Suppliers and Innovators group** is lead by **Jozef Kubinec**.

Jozef Kubinec is a Head of the Works and ICT Procurement Department at the Ministry of Interior of the Slovak republic. He is an experienced strategic public procurement officer, public buyer and procurement lawyer with a demonstrated history of working in government administration.

Jozef is actively working on implementing public procurement of innovation, professionalisation and centralisation of public procurement. To strengthen the role of public procurement in security R&D, he became a member of the Community of European Research and Innovation for Security (CERIS) and Sub-group on Strengthened Security Research and Innovation (SSRI, covering horizontal issues).

He graduated from the University of Palacky (law) and Tor Vergata in Rome (public procurement management).

He is participating in the H2020 project iProcureNet as a leader of the WP4' Establishing procurement pathways' and the IPNC for the Slovak Republic. In the project, he focuses on the methodology of how to conduct joint cross-border public procurement and how public procurement became a catalyst for innovation in the security sector.

The **Laws and Regulations group** is led by **Mari Ann Simovart**.

Currently an Associate Professor at the School of Law, University of Tartu, Dr Mari Ann Simovart is a lecturer and researcher of EU public procurement law and national contract law. She is the author and co-author of numerous articles on EU public procurement law. Dr Simovart regularly presents at conferences across Europe, as well as conducts trainings and seminars on a regular basis. Her current research interests include public administration's make or buy decisions, cross-border joint procurement, innovation procurement and technology neutrality in the security sector.

Involved since the conception of iProcureNet, Dr Mari Ann Simovart has an important input in nearly all areas of the project.

She leads a number of tasks in WP3 and WP5 and she is the Legal Advisors Topical Group leader.

In cross-border collaborative context, innovation and security procurement can be subject to conflicting approaches, particularly in interaction with national approaches to innovation, conflicting regulation of IP rights, diverse approaches to the contract performance phase etc. The role of the University of Tartu in iProcureNet is to provide knowledge about legal issues that are critical to successfully conducting collaborative cross-border security procurement in consortium Member States.



**Mari Ann Simovart**  
Professor Faculty of Law,  
University of Tartu  
[mariann.simovart@ut.ee](mailto:mariann.simovart@ut.ee)



The **Ethics, Sustainability and Policy group** is led by **Jorge Garzon**.

Jorge Garzon is a civil servant attached to the French Ministry of the Interior, in charge of monitoring the performance of procurement. He is actively working in implementing the innovation public procurement strategy for the French law enforcement services, facilitating access to VSE-SME to public procurement, reducing procurement costs, and supporting sustainable procurement.

He graduated from the Faculty of Law and Economics at the University of Limoges (France) and holds a Master's degree in International Affairs and Finance.

He has been a public purchaser for more than 10 years and has extensive experience in the field of purchasing and public administration.



**Jorge Garzon**  
Deputy Head of Procurement  
Strategy and Performance  
Office, Ministry of the Interior  
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**Hannes Jarvine**  
Project manager  
Strategy Bureau  
Development Department  
Estonian Police and Border  
Guard Board  
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The **Border and External Security group** is led by **Hannes Jarvine**.

Hannes Jarvine is police captain and project manager at the development department of the strategy office of the Estonian Police and Border Guard Board, with specific expertise in planning, implementation and management of external projects.

Hannes has developed this group for the purpose of finding and implementing appropriate solutions within the Border and External security sector. Hannes considers this group to be a platform for action in this area, as members facing common challenges and needs across Europe can come together and react in real time to particular problems such as border management, cross-border crimes, human smuggling, rescue at sea, and many more.



**Martin Kostolny**  
Head of the Office  
ISEM Institute, n.p.o. (ISEMI)  
[kostolny@isemi.sk](mailto:kostolny@isemi.sk)



The **Disaster Resilient Societies group** is led by **Martin Kostolny**.

Martin Kostolny – graduated at the University of Zilina – Faculty of Security Engineering (Master – Civil Security). He currently works at ISEMI and is responsible for the organisation's RDI projects, their preparation and overall implementation. He also takes care of the preparation and implementation of various training courses, exercises, tests and demonstrations. All with a focus on CBRNe and crisis management topics. As Head of Office, he leads a team of project managers and experts and ensures its smooth running together with administrative coordination. Last but not least, he contributes to the networking and information exchange that takes place across several of the organisation's projects.

He is PRINCE2 certified manager, experienced in project management as well as in public procurement. He can speak English and his native language is Slovak. He is a holder of EU, NATO Secret level Security clearance.

The **Fight Against Crime and Terrorism group** is led by **Alessandro Russo**.

Alessandro Russo is an expert in international security & defence with strong experience in the European Affairs working area.

Throughout the last years he honed his skills and competences by working in both the private sector and the European institutions. Two years ago he joined the French Ministry of the Interior as European Affairs Officer and he is currently the Project Manager of iProcureNet, as well as the leader of the fighting against organised crime and terrorism group.



**Alessandro Russo**  
iProcureNet project manager,  
Ministry of the Interior  
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# MEET THE IPNCs





**Nikolai Stoianov**  
Deputy Director,  
Bulgarian Defence Institute  
Bulgaria  
[bulgaria@iprocorenet.eu](mailto:bulgaria@iprocorenet.eu)

## **Nikolai Stoianov** // Bulgarian Defence Institute

Assoc. Prof. Dr. Nikolai Stoianov is well experienced in development of information systems with different designation, many of which are already brought into use in the different governmental systems. He is specialized in the sphere of Information Security and as such is involved in a large number of the European Projects including H2020, ROBORDER, FOLDOUT, CREST, VALKYRIES, MEDEA; EDA SPIDER and PYTHIA, and NATO SPS CyRADARS. He is member of external advisory group of FP7 project PANOPTESSEC.

Nikolai Stoianov is Principal NATO Science and Technology Board member for Bulgaria, chair of NATO Science and Technology Organization Information Systems and Technology Panel and he is member of „Future concepts and tools for Cyber Defence“, „Cyber Defence Situational Awareness“, „Defence Implications of Cloud Computing at Tactical Edge“, „Cyber Attack Detection, Forensics and Attribution for Assessment of Mission Impact“, „Visual Analytics (Cyber Security)“, „Intelligent Autonomous Agents for Cyber Defence and Resilience“, and Research Lecture Series Director on „Cyber Security Science and Engineering“. Dr. Stoianov has more than 80 published paper in national and international scientific conferences and journal, he is author and co-author of four book in field in information security.

In iProcureNet, Nikolai Stoianov is leader of WP2 ‘Needs & Opportunities for Joint Security Procurement’ as well as the IPNC for Bulgaria.

*The **Bulgarian Defence Institute** “Professor Tsvetan Lazarov” is a research, design and experimental and expert technical unit at the Ministry of Defense headquarters in Sofia, Bulgaria.*

*The institute was created by decree #140 of 04 June 2009 as a legal entity under article 60 of the Administration Act to the MoD. It is the successor of the former military and scientific organization, the Military Scientific and Technological Institute of Military Research.*

*Bulgarian Defence Institute „Professor Tsvetan Lazarov“ is the main scientific-research, testing-design and expert technical structure in the Ministry of Defence of the Republic of Bulgaria.*

*In iProcureNet the Bulgarian Defence Institute shares expertise in the procurement process including technical and operational aspects. The Bulgarian Defence Institute is involved in: defining user requirements, developing user scenarios, testing and experimentation, and evaluation of the results. Additionally, will disseminate the results through internal channels into the Bulgarian Army and into external channels to European Defence Agency. WP2, ‘Needs & Opportunities for Joint Security Procurement’, is led by the Bulgarian Defense Institute.*





### Elena Avraamidou // Cyprus Civil Defence

Elena Avraamidou is a member of the Cyprus Civil Defence for the last twenty years. Her main duties are the preparation of tenders documents, evaluation of offers documents and in general, their monitoring to the time of supply. Elena Avraamidou uses the e-pocurement (Cyprus Republic official procurement electronic system) and through the system she announces the final decision for the successful offers.

Additionally, she has strong involvement to all the activities and operations of the Cyprus Civil Defence. Since 2020, she has been member of the Command and Control Center shift staff.

**Elena Avraamidou**  
Assistant Civil Defence Officer,  
Cyprus Civil Defence  
Cyprus  
[cyprus@iprocurenet.eu](mailto:cyprus@iprocurenet.eu)

*The **Cyprus Civil Defence's** mission, amongst other parameters, is the taking of measures in confronting disasters or the limitation of the results incurred after the occurrence of a distractive incident. The term disaster includes incidents like earthquakes, landslides, floods, cyclones, storms or sea storms, other extreme weather conditions etc. With the 1996 amendment of the Civil Defence Law, the whole Civil Defence System was strengthened in order to be able to respond anywhere in the sovereignty of the Republic. Civil Defence is a department of the Ministry of Interior of the Republic of Cyprus and thereby a governmental organization. CCD employs around 80 people including 15 scientific officers and has a financial department of its own. Besides the headquarters; it has district offices in all five districts. A command centre on a 24/7 basis operates and it is connected to the Emergency Response Coordination Centre of the European Union. Through this centre, the island wide electronic Early Warning System and the communication networks are being monitored. It functions as a 24-hour Contact Point for the ECURIE System, for the Marine pollution and for the European Maritime Safety Agency (EMSA).*

*In iProcureNet, Cyprus Civil Defence is IPNC representative for Cyprus. It participates to the expansion of the Network+Community and provides valuable national procurement expertise to all WPs.*





### Merike Klement

Procurement expert,  
Estonian Police and Border  
Guard Board  
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[estonia@iprocorenet.eu](mailto:estonia@iprocorenet.eu)



## Merike Klement // Estonian Police and Border Guard Board

**Estonian Police and Border Guard Board** (Politsei- ja Piirivalveamet, PPA) is a police authority. The police is an institution of executive power within the area of government of the Ministry of the Interior and the main functions thereof are protection of public order, organization of matters of border management, detection and elimination of marine pollution, organization of search and rescue operations at sea, and organization of matters in the area of citizenship and migration.

PPA is developing cooperation with other national authorities, local government units, public organizations, citizens and their communities, and other countries and international law enforcement bodies.

PPA is a procurement organisation and practitioner in internal security domain. It is interested in cooperation in possible joint procurements as well as development of innovation procurement in the field of internal security. PPA has years of competence of procurement activities for internal security and public safety. PPA has also competence in gathering end-user' requirements and prioritising the procurement needs. PPA has the competence and experience to participate in the innovation projects, international projects and to plan and conduct training within the organisation (approx. 5000 employees).

In iProcureNet, PPA leads the WP3 – Feasibility Analysis and Recommendations, for the potential areas for common procurement. In addition, PPA, as the procurement organisation and practitioner in internal security domain, participates in other WPs by giving input to requirements and priorities for the areas of possible common procurement for the police as well as for the border guard. PPA also fulfils the role of IPNC for Estonia.



## Mona Guerlais // French Ministry of Interior

Mona worked as buyer at the hospital service of the armed forces between 2003 and 2007 and IT buyer for homeland security between 2008 and 2016.

Since 2013, she has been Deputy Budget Manager and Ministerial Correspondent NSPA Procurement (NATO Support and Procurement Agency).

She is Deputy Head of Joint National Police/National Gendarmerie Credits Uses.

### Mona Guerlais

Deputy Head of Joint National Police/National Gendarmerie Credits Uses,  
 French Ministry of Interior  
 France  
[france@iprocorenet.eu](mailto:france@iprocorenet.eu)

*The **French Ministry of Interior** (Ministère de l'Intérieur) is at the heart of the State's action throughout the country to serve the French people's needs and meet their expectations in the area of safety and security, but also governance to promote a coherent model made up of institutions, electoral system, decentralisation and administrative and territorial organisation. The Ministry of Interior ensures that local public law enforcement services are able to carry their missions of safeguarding both people and property and managing emergencies. Safeguarding the rights of our citizens means ensuring their security and protection against crime day after day.*

*In iProcureNet, the French Ministry of Interior is the project Coordinator and the WP1 'iProcureNet Network+Community' Leader. It initiated and maintains the iProcureNet Network+Community, the IPNCs and the group leaders and appropriate and smooth communication between the Network and the rest of the WPs, which need its input to launch their activities. It also leads the Procurement group making sure that the procurers of all iProcureNet countries are well identified and active, as well as the Ethics Group.*





### Sigute Stankeviciute

Project Manager, General Jonas  
Žemaitis Military Academy of  
Lithuania  
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## Sigute Stankeviciute // General Jonas Zemaitis Military Academy of Lithuania

Dr. Sigute Stankeviciute is pioneer expert on innovation procurement (PPI and PCP) in Lithuania. She was responsible for promoting, evaluating, shaping and monitoring innovation procurement in Lithuania since its very beginning in 2015 until 2020. Currently dr. Sigute Stankeviciute is a leader of PCP in security field “Development of the National Ecosystem for the Recognition and Analysis of the Information Effect Phenomena (NAAS)” at LKA.

Dr. Sigute Stankeviciute is a senior expert on innovation procurement of H2020 project “Collaborative Innovation Procurement Action to Improve the Efficiency, Quality and Sustainability of Healthcare) (EcoQUIP Plus).

*The **General Jonas Žemaitis Military Academy of Lithuania** (LKA) is a unique higher education institution providing quality research and expertise-based education in its mission of training a new generation of military officers as nation leaders. The aim of the Academy is to train commanders-leaders for the Lithuanian Armed Forces by cherishing their traditions and values, providing high-quality university education, military training and performing scientific researches in the areas of national security and defence. The LKA is a state budgetary institution established by the Government of the Republic of Lithuania and it falls under the authority of the Ministry of National Defence of the Republic of Lithuania. The Commandant of the LKA is subordinated to the Minister of National Defence according to the Law on the Organization of the National Defence System and Military Service. High-quality education and research at the LKA is ensured by Bologna process, international standards and requirements approved by the Ministry of Education and Science, the internal system of quality management of the LKA and external assessment organized by the Centre for Quality Assessment in Higher Education.*

*In iProcureNet, LKA will be a national competence centre for security related innovation procurement. LKA will promote PPI and PCP between Lithuanian security related institutions, provide training for institutions.. It will also help to identify the areas or innovative products that could be brought by implementing PCP or PPI.*





**Filipe Rodrigues**  
 R&I Manager,  
 Portuguese Criminal Police  
 Portugal  
[portugal@iprocrenet.eu](mailto:portugal@iprocrenet.eu)

## Filipe Rodrigues // Portuguese Criminal Police

Mr. Filipe Rodrigues has a MSc. in Aerospace Engineering from Instituto Superior Técnico, in Lisbon and is currently responsible for coordinating the team from Polícia Judiciária that manages the execution of multiple EU-funded projects, as well as responsible for the management of funding opportunities and respective bidding processes. During his past experience, Filipe worked in multiple R&D departments from both Industrial and Research & Technological organisations, with the ultimate focus of both finding and executing funding opportunities to allow the co-development of novel technological concepts in the fields of, e.g., robotics, artificial intelligence and cybersecurity, with special focus on the Security and Defence domains. In the last years, Filipe has acquired relevant experience in the coordination and/or management of projects in consortium under programmes such as, e.g., Horizon2020/Horizon Europe, Internal Security Fund – Police or Digital Europe.

*Polícia Judiciária (PJ), the **Portuguese Criminal Police**, is a higher criminal police body under the Ministry of Justice, supervised by the Public Prosecution Authority. As a criminal investigation police force, PJ is competent for the prevention and investigation of serious and organised crime. PJ has exclusive competence on the crimes, among others: cybercrime, cyber terrorism, State security offences, conspiracy and terrorism, drugs trafficking, money counterfeiting and counterfeiting of other payment means, fraud in obtaining a subsidy, grant-in-aid or credit or their misappropriation, corruption, embezzlement and unlawful economic sharing in a deal, economy and finance-related offences committed in an organised way and resorting to computer technology, economy and finance-related offences, terrorism, slavery, kidnapping, hostage-taking, and robberies perpetrated in credit institutions or in Public Treasury offices. For the performance of its activities, PJ has access to all information required for characterising, identifying and mapping situations. PJ also has competencies to ensure the operation of the Interpol and Europol offices in Portugal, with a view to accomplishing their own mission and to sharing information within the framework established by law.*

*Within the scope of international police cooperation, PJ may establish cooperation relationships in the various fields of its activity. PJ has a unit competent for the preparation of all the public procurement procedures for the several domains of activity.*

*In iProcureNet, PJ is the IPNC representing Portugal. It leads the WP5 'ProcureNet Repository, Workshops & Training', especially the iProcureNet Toolbox.*





**George Popescu**  
R&D Officer,  
Ministry of Internal Affairs  
Center for Coordination of  
Scientific Research  
Romania  
[romania@iprocorenet.eu](mailto:romania@iprocorenet.eu)

## George Popescu // Romania Ministry of Internal Affairs

George Popescu is a police officer working in the General Logistics Directorate of the Romanian Ministry of Internal Affairs, responsible with ensuring the identification of new products specific to the endowment of the ministry units. One of the most important responsibilities of his job is to aid in elaborating the annual R&D plans of the ministry, while also monitoring the national policies in the field of RDI.

In order to approach the current societal challenges and to achieve the strategic objectives of research – development in the field of civil security, he collaborates with various RDI entities (universities, research institutes, SMEs with activities focused towards RDI) and is a member of different R&D collectives. He cooperates with other members from these groups and he formulates proposals for initiating certain research projects, based on the needs of the ministry.

He graduated the Romanian Police Academy “Al. I. Cuza” and has a master’s degree in Project Management from the National School of Political Studies and Administrative Studies (Romania).

He has been working within the Center for Coordination of Scientific Research for almost 3 years and has experience in the field of research – development and innovation.

*Ministry of Internal Affairs is the specialised body of central public administration, exercising law duties concerning protection of human rights and fundamental freedoms, public and private property, public order, preventing and combating antisocial acts, compliance with the legal regime of State border and foreigner’s border, fire safety and civil protection of people and goods.*

*Directorate General Logistics (DGL) is the unit of Romanian Ministry of Internal Affairs (RMIA) central body, which manages logistics system at institutional level. Within DGL it functions Directorate for Public Procurement that deals with the procurement process for DGL units.*

*In iProcureNet, is IPNC representative for Romania. It participates to the expansion of the Network+Community and provides valuable national procurement expertise to all WPs.*





## Jozef Kubinec // Ministry of Interior of the Slovak Republic

**Jozef Kubinec** is a Head of the Works and ICT Procurement Department at the Ministry of Interior of the Slovak republic. He is an experienced strategic public procurement officer, public buyer and procurement lawyer with a demonstrated history of working in government administration.

Jozef is actively working on implementing public procurement of innovation, professionalisation and centralisation of public procurement. To strengthen the role of public procurement in security R&D, he became a member of the Community of European Research and Innovation for Security (CERIS) and Sub-group on Strengthened Security Research and Innovation (SSRI, covering horizontal issues).

He graduated from the University of Palacky (law) and Tor Vergata in Rome (public procurement management).

He is participating in the H2020 project iProcureNet as a leader of the WP4 'Establishing procurement pathways' and the IPNC for the Slovak Republic. In the project, he focuses on the methodology of how to conduct joint cross-border public procurement and how public procurement became a catalyst for innovation in the security sector.

**Jozef Kubinec**  
 Head of Works and ICT  
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 Slovakia  
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*The **Department of Public Procurement of Ministry of Interior of the Slovak Republic** (hereinafter as "Mol") is responsible for the acquisition of security solutions at the national level. In iProcureNet the interest of Mol is to find new opportunities for common procurement of security solutions and by aggregating demand with other procurers from EU Member States, together benefit from economy of scale. Mol is a central body of state administration for public order, security of persons and property, protection and administration of the state's borders, the entry to the territory of the Slovak Republic and the stay of foreigners in its territory, identity cards, travel documents and driving licenses, refugees and migrants, for the Police Force and the Fire Fighting and Rescuing Corps. Department of Public procurement of Mol (hereinafter as Department of PP) is responsible for procuring goods, services and works and is responsible for completion of public contracts on time, to specification, within budget and without disputes. Department of PP is therefore responsible for procurement of security solutions for police, firefighters, border control and anti-terrorism. Mol leads the WP4 of iProcureNet and the Community Group "Suppliers and Innovators.*





**Jose Manuel Colodras Lozano**  
 Chief Inspector Head of  
 Research and Innovation Service  
 Spain  
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## **Jose Manuel Colodras Lozano // Spanish National Police Force**

**Jose Manuel Colodras Lozano** is Chief Inspector.

Head of Research and Innovation Service at the Spanish National Police with experience as investigator in OC, Cybercrime and Financial Investigations.

Director of Security, Fraud and Money Laundering Department in a private Financial Institution. Head of the Asset Recovery Office (Spanish National Police).

He is the Regional Coordinator for Eastern Europe of EU-ACT ( Project on Drugs and Organize Crime funded by the EU).

Currently is responsible of the Research and Innovation Service within the National Police.



*The **Spanish National Police Force** (Policía Nacional-PN) is a police force (LEA) born in 1824. PN has been growing up as police force from its origin to the present day. Currently, it includes more than 64.000 police officers and is a Law Enforcement Agency with competences in all Spanish territory. One of the PN strategic lines in home security is to achieve a police force more dynamic, more efficient and more intelligent use of new technologies and new working methods to be more effective.*

*It is necessary to providing material resources to the police officers. This is why a procurement infrastructure and processes have been developed by the Financial and Technical Division.*

*In iProcureNet, the Spanish National Police Force takes part in the network with other Law Enforcement Agencies related the methods to enhance security procurement process, exchanging ideas and solutions, in order to improve the professional knowledge. It is the IPNC for Spain.*



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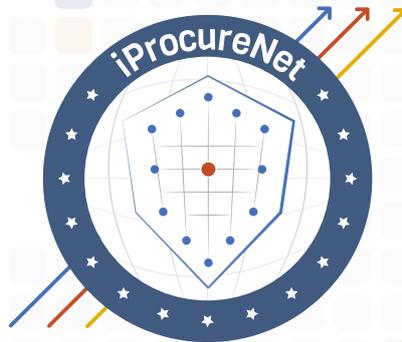
## **IMAGE CREDITS**

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Politsei- ja Piirivalveamet

