



Innovation by developing a European Procurer
Networking for security research services

Putting public procurement experts at the heart of security innovation

and opening pathways towards
joint public security procurement

www.iprocorenet.eu

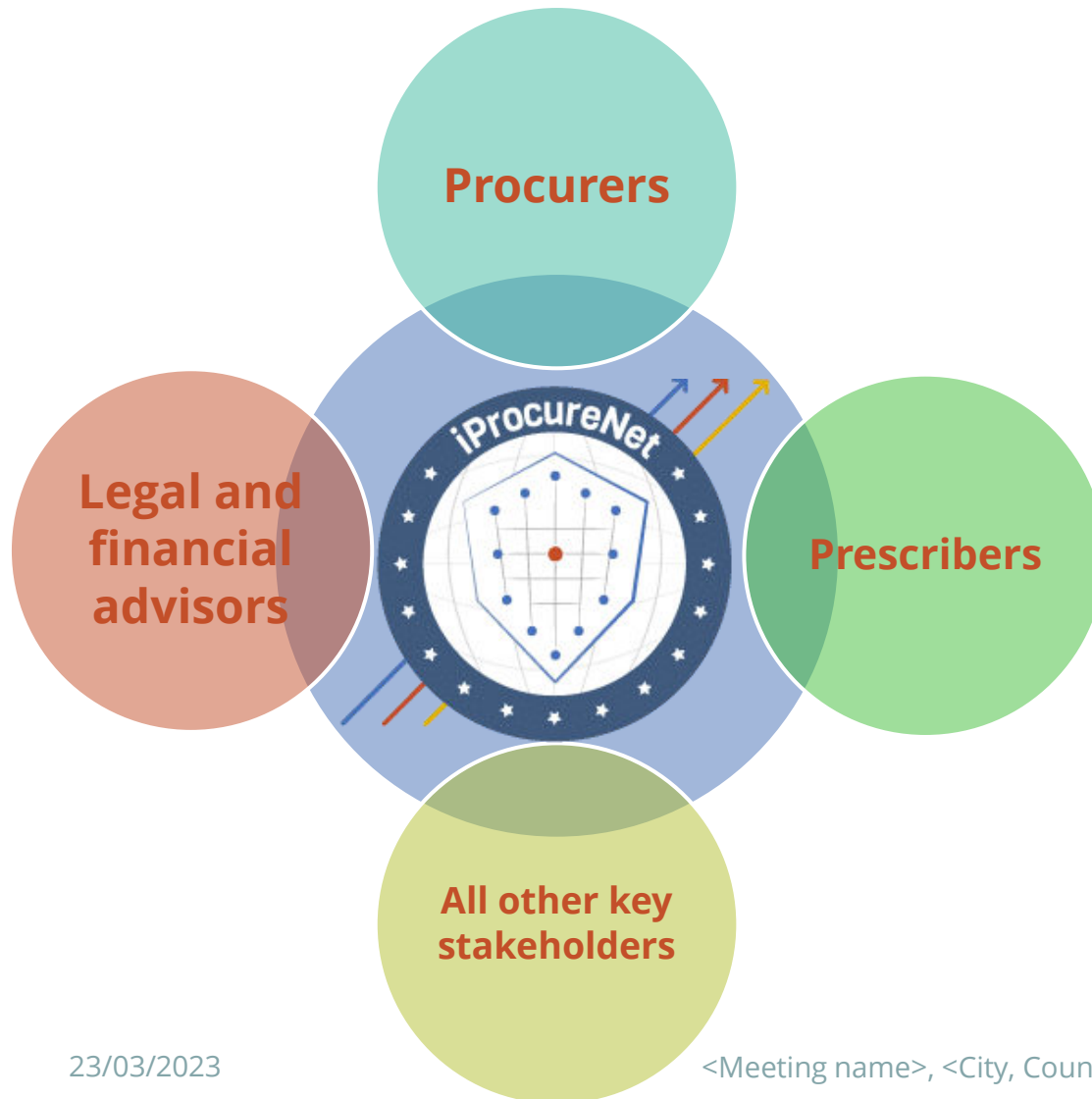


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IPROCURENET IN A NUTSHELL



- To share **security procurement trends and needs** for a deeper understanding of the European procurement environment;
- To develop **common and standardised practices** from the technical, legal and financial perspectives, and a methodological framework for **cross-border joint procurement**.

The ultimate goal is to make procurement a catalyst for security innovation.

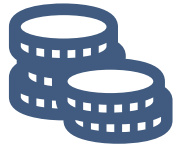
CHALLENGES TO JOINT PROCUREMENT



LEGAL CHALLENGES

Different **regulatory standards**

Different national practices in **implementing European directives**



ECONOMIC CHALLENGES

Unease of **suppliers** towards joint procurement due to **lack of experience** and **lower prices**



TECHNICAL CHALLENGES

Different **technical standards**



PRACTICAL CHALLENGES

Different **national priorities**

Lack of knowledge on other countries' practices and investment needs



AWARENESS & INFORMATION

Difficult access to innovation alongside daily duties

Lack of awareness of existing solutions and of joint procurement